## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): March 2, 2022

## **Bridge Investment Group Holdings Inc.**

(Exact Name of Registrant as Specified in its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-40622 (Commission File Number) 86-2769085 (IRS Employer Identification No.)

111 East Sego Lily Drive, Suite 400 Salt Lake City, Utah (Address of Principal Executive Offices)

84070 (Zip Code)

(801) 716-4500 (Registrant's telephone number, including area code)

Not applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425).

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12).

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)).

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)).

Securities registered pursuant to Section 12(b) of the Act:

	Trading	Name of each exchange
Title of each class	Symbol(s)	on which registered
Class A Common Stock, \$0.01 par value per	BRDG	New York Stock Exchange
share		

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\boxtimes$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

### Item 2.02. Results of Operations and Financial Condition.

On March 2, 2022, Bridge Investment Group Holdings Inc. (the "Company" or, together with its subsidiaries, "Bridge") issued a press release announcing its financial results for the fourth quarter and year ended December 31, 2021. A copy of the press release and earnings presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information furnished pursuant to this Item 2.02 and the attached Exhibit 99.1 shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

### Item 9.01. Financial Statements and Exhibits.

### (d) Exhibits.

Exhibit No.	Description
99.1	Press Release dated March 2, 2022.
Exhibit 104	The cover page from this Current Report on Form8-K, formatted in Inline XBRL.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### BRIDGE INVESTMENT GROUP HOLDINGS INC.

By: /s/ Jonathan Slager

Name: Jonathan Slager Title: Chief Executive Officer

Date: March 2, 2022

### BRIDGE INVESTMENT GROUP HOLDINGS INC. REPORTS FOURTH QUARTER AND FULL YEAR 2021 RESULTS

SALT LAKE CITY, UTAH—Bridge Investment Group Holdings Inc. (NYSE: BRDG) ("Bridge" or the "Company") today reported financial results for its fourth quarter and full year ended December 31, 2021.

### Fourth Quarter 2021

**Total Revenue** and **Investment Income** were \$107.3 million and \$148.3 million, respectively, for the quarter ended December 31, 2021. These results increased 50% and 87%, respectively, from the quarter ended December 31, 2020.

**Net Income** applicable to Bridge Investment Group Holdings LLC (the "Operating Company") was \$165.8 million for the quarter ended December 31, 2021, compared to \$92.5 for the quarter ended December 31, 2020. On a basic and diluted basis, net income attributable to Bridge per share of Class A common stock was \$0.52 for the quarter ended December 31, 2021.

**Distributable Earnings** of the Operating Company were \$38.7 million for the quarter ended December 31, 2021, compared to \$34.5 million on a proforma basis for the quarter ended December 31, 2020.

### Full Year 2021

**Total Revenue** and **Investment Income** were \$330.0 million and \$334.2 million, respectively, for the year ended December 31, 2021, an increase of 42% and 219%, respectively, from the year ended December 31, 2020.

**Net Income** applicable to the Operating Company was \$408.6 million for the year ended December 31, 2021, compared to \$166.5 million for the year ended December 31, 2020. On a basic and diluted basis, net income attributable to Bridge per share of Class A common stock was \$0.93 for the period from July 16, 2021 to December 31, 2021.

**Distributable Earnings** of the Operating Company on a proforma basis were \$134.6 million for the year ended December 31, 2021, compared to \$85.8 million on a proforma basis for the year ended December 31, 2020.

Robert Morse, Bridge's Executive Chairman, remarked, "Bridge produced another record quarter to end a landmark year for our Company. Record capital raising and deployment drove our highest revenue quarter and our largest quarter for investment income, surpassing last quarter by nearly 87%. As a result, Bridge delivered distributable earnings of \$134.6 million or \$0.89 per share, which is a 51% increase over the prior year period. Bridge ended 2021 with \$36.3 billion in gross AUM and dry powder of \$2.7 billion. Momentum in both our legacy fund strategies and newer verticals, like logistics and net lease, position Bridge very well for growth in 2022 and beyond. In addition, Bridge took strides to drive incremental growth in January with our majority investment in the Gorelick Brothers single-family rental investment platform and portfolio recapitalization, which have significant revenue and operating synergies with our leading multifamily investment strategies. We are excited about our prospects in 2022 based on our robust fundraising and investment pipelines, new strategic opportunities like single-family rental, and a year-end balance of unrealized performance fees totaling \$439.5 million."

Jonathan Slager, Bridge's Chief Executive Officer, added "Bridge delivered value to fund investors and shareholders in 2021 based on our differentiated approach to commercial real estate investment. Our specialized investment teams and vertical integration allowed Bridge to raise and deploy substantial capital efficiently in our managed funds. Over the fourth quarter and full year 2021, Bridge deployed a record \$2.1 billion and \$4.6 billion of capital, respectively, which in turn will drive our growth in Fee Related Earnings. Additionally, Bridge's strategic focus in property sectors that benefit from inflationary growth such as residential and logistics position our fundraising and deployment for continued success in the years ahead."

### **Common Dividend**

Bridge declared a quarterly dividend of \$0.21 per share of its Class A common stock, payable on March 25, 2022 to its Class A common stockholders of record at the close of business on March 11, 2022.

### Additional Information

Bridge Investment Group Holdings Inc. issued a full detailed presentation of its fourth quarter and full year 2021 results, which can be viewed at www.bridgeig.com on the Investors section of our home page. The presentation is titled "Fourth Quarter 2021 Earnings Presentation."

### **Conference Call and Webcast Information**

The Company will host a conference call on March 3, 2022 at 8:30 a.m. ET to discuss its fourth quarter and full year 2021 results. Interested parties may access the conference call live over the phone by dialing 1-877-405-1210 (Toll Free) or 1-201-689-8721 (Toll/International) and requesting Bridge Investment Group Holdings Inc.'s Fourth Quarter and Full Year 2021 Earnings Conference Call. Participants are asked to dial in a few minutes prior to the call to register for the event. The event will also be available live via webcast which can be accessed here or from our Investor Relations website <a href="https://ir.bridgeig.com">https://ir.bridgeig.com</a>.

An audio replay of the conference call will be available approximately three hours after the conference call until 11:59 pm ET on March 17, 2022 and can be accessed by dialing 1-877-660-6853 (domestic) or 1-201-612-7415 (international), and providing the passcode 13726335.

### About Bridge Investment Group Holdings Inc.

Bridge is a leading, vertically integrated real estate investment manager, diversified across specialized asset classes, with approximately \$36.3 billion of assets under management as of December 31, 2021. Bridge combines its nationwide operating platform with dedicated teams of investment professionals focused on select U.S. real estate verticals: residential rental, office, development, logistics properties, net lease and real estate-backed credit.

### Forward-Looking Statements

This earnings release contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, which relate to future events or our future performance or financial condition. All statements other than statements of historical facts may be forward-looking statements. In some cases, you can identify forward-looking statements by terms such as "outlook," "could," "believes," "expects," "potential," "opportunity," "continues," "may," "will," "should," "over time," "seeks," "predicts," "intends," "plans," "estimates," "anticipates," "foresees" or negative versions of those words, other comparable words or other statements that do not relate to historical or factual matters. Accordingly, we caution you that any such forward-looking statements are based on our beliefs, assumptions and expectations as of the date made of our future performance, taking into account all information available to us at that time. These statements are not guarantees of future performance, conditions or results and involve a number of risks and uncertainties that are difficult to predict and beyond our control. Actual results may differ materially from those express or implied in the forward-looking statements as a result of a number of factors, including but not limited to those risks described from time to time in our filings with the Securities and Exchange Commission. Any forward-looking statement speaks only as of the date on which it is made. Bridge Investment Group Holdings Inc. undertakes no duty to publicly update any forward-looking statements made herein or on the webcast/conference call, whether as a result of new information, future developments or otherwise, except as required by law.

Nothing in this press release constitutes an offer to sell or solicitation of an offer to buy any securities of the Company or any investment fund managed by the Company or its affiliates.

Investor Relations Contact: Bonni Rosen Bridge Investment Group Holdings Inc. <u>shareholderrelations@bridgeig.com</u>

Media: Charlotte Morse Bridge Investment Group Holdings Inc. (877) 866-4540

# BRIDGE INVESTMENT GROUP

# 4<sup>th</sup> Quarter and Full Year 2021 Earnings Presentation

MARCH 3, 2022

## DISCLAIMER

The information contained herein does not constitute or form part of, and should not be construed as, an offer or invitation to subscribe for, underwrite or otherwise acquire, any securities of Bridge Investment Group Holdings Inc. ("Bridge" or the "Company") or any affiliate of Bridge, or any fund or other investment vehicle managed by Bridge or an affiliate of Bridge. This presentation should not form the basis of, or be relied on in connection with, any contract to purchase or subscribe for any securities of Bridge or any fund or other investment vehicle managed by Bridge or any findiate of Bridge, or in connection with, any contract to purchase or subscribe for any securities of Bridge or any fund or other investment vehicle managed by Bridge or an affiliate of Bridge, or in connection with any other contract or commitment whatsoever. This presentation does not constitute a "prospectus" within the meaning of the Securities Act of 1933, as amended. Any decision to purchase securities of Bridge or any of its affiliates should be made solely on the basis of the information contained in a prospectus to be issued by Bridge in relation to a specific offering.

#### Forward-Looking Statements

This presentation contains forward-looking statements. All statements other than statements of historical facts contained in this presentation may be forward-looking statements. Statements regarding our future results of operations and financial position, business strategy and plans and objectives of management for future operations, including, among others, statements regarding expected growth, capital raising, expectations or targets related to financial and non-financial measures, future capital expenditures, fund performance and debt service obligations, are forward-looking statements. In some cases, you can identify forward-looking statements by terms, such as "may," "will," "should," "expects," "plans," "seek," "anticipates," "plan," "forecasts," "outlook," "could," "intends," "targets," "projects," "contemplates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of these terms or other similar expressions. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions and uncertainties that are difficult to predict and beyond our ability to control.

Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements. If one or more events related to these forward-looking statements or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may differ materially from what we anticipate. Many of the important factors that will determine these results are beyond our ability to control or predict. We believe these factors include but are not limited to those risk factors described under the section entitled "Risk Factors" in our Quarterly Report on Form 10-K for the year ended December 31, 2021, accessible on the SEC's website at www.sec.gov. These factors should not be construed as exhaustive and should be read in conjunction with other cautionary statements included in this report and our other filings. You should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made, and, except as otherwise required by law, we do not undertake any obligation to publicly update or review any forward-looking statement speaks only as of the rew information, future developments or otherwise. New factors emerge from time to time, and it is not possible for us to predict which will arise. We cannot assess the impact of each factor or our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially form those contained in any forward-looking statements.

#### Industry Information

Unless otherwise indicated, information contained in this presentation concerning our industry, competitive position and the markets in which we operate is based on information from independent industry and research organizations, other third-party sources and management estimates. Management estimates are derived from publicly available information released by independent industry analysts and other third-party sources, as well as data from our internal research, and are based on assumptions made by us upon reviewing such data, and our experience in, and knowledge of, such industry and markets, which we believe to be reasonable. In addition, projections, assumptions and estimates of the future performance of the industry in which we operate and our future performance are necessarily subject to uncertainty and risk due to a variety of factors, which could cause results to differ materially from those expressed in the estimates made by the independent parties and by us.

### Non-GAAP Financial Measures

This presentation uses financial measures that are not presented in accordance with generally accepted accounted principles in the United States ("GAAP"), such as Distributable Earnings, Fee Related Earnings, Fee Related Revenues and Performance Related Earnings, to supplement financial information presented in accordance with GAAP. There are limitations to the use of the non-GAAP financial measures presented in this presentation. For example, the non-GAAP financial measures may not be comparable to similarly titled measures of other companies. Other companies may calculate non-GAAP financial measures differently than the Company, limiting the usefulness of those measures for comparative purposes.

## **TODAY'S SPEAKERS**





ROBERT MORSE

JONATHAN SLAGER



DEAN ALLARA

Vice Chairman & Head of Client Solutions Group



KATIE ELSNAB

Chief Accounting Officer



**BONNI ROSEN** 

Head of Shareholder Relations

# CHAIRMAN COMMENTARY

## FULL YEAR 2021 – SUMMARY HIGHLIGHTS

## Bridge achieved record results across a number of key indicators<sup>1</sup>

### **GAAP Metrics:**

	Total Revenue of \$330.0 million, up 42% year-over-year Investment Income of \$334.2 million, compared to \$104.7 million in 2020 Net Income of \$408.6 million, compared to \$166.5 million in 2020 GAAP EPS of \$0.93 for the period July 16 <sup>th</sup> to December 31 <sup>st</sup> , 2021
✓:	Fee Related Earnings ("FRE") to the Operating Company of \$105.3 million, up 51% year-over-year Distributable Earnings ("DE") of the Operating Company of \$134.6 million, up 57% year-over-year
✓:	Realized performance allocation of \$83.4 million, up 97% year-over-year Unrealized accrued carry of \$439.5 million, up 120% year-over-year
· ·	Gross AUM of \$36.3 billion, up 44% year-over-year Fee-earning AUM of \$13.4 billion, up 31% year-over-year Raised \$5.0 billion of capital Record deployment of \$4.6 billion with dry powder of \$2.7 billion
<ul> <li>.</li> </ul>	Pre-tax DE of \$1.20 per share to the Operating Company FRE per share of \$0.94

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<sup>1</sup> All earnings prior to Q3 2021 are on a pro forma basis; assumes the Transactions and IPO occurred as of January 1, 2020

## **BRIDGE ACCOMPLISHMENTS IN 2021**

## **Highly Successful IPO and Platform Growth**

- Listed on New York Stock Exchange on July 16, 2021
- New strategy launches Logistics, Net Lease, Single-Family Rental ("SFR")
- Dramatically expanded our total addressable market

## **Record Capital Raising, Deployment and Realizations**

- \$5.0B capital raised
  - Balanced across retail and institutional
  - 36 new institutional investors
- \$4.6B equity deployed
  - Selective deployment into attractive transactions
  - Differentiated and proven due diligence process
- \$1.3B of asset realizations
  - Resulted in \$83.4 million realized performance fees

## Expanded the Fundraising Team (CSG) Domestically and Abroad

\$1.4B of capital raised internationally

## Strong Foundation for 2022

- Specialized focus on the highest growth property sectors
- Hired 31 professionals and promoted 1 Senior MD and 9 MDs to augment an already strong team

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Internalized fund administration – amplified employee engagement



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## **PROVEN RECORD OF STRONG AND STEADY GROWTH**

<sup>1</sup> Netted out for placement agent fees (allocated pro rata between recurring and catch-up fund management fees)

## **BRIDGE IS STRUCTURED TO SUCCEED**

## Deep and Growing Market for Commercial Real Estate Investment

- Total Addressable Market estimated to be approximately \$20.7 trillion<sup>1</sup>
- Institutions and Retail are underweight, but increasing allocations to CRE

## **Highly Liquid and Active Asset Transaction Market**

- Record commercial real estate transaction volumes of \$840 billion<sup>2</sup>
- Bridge has substantial strategic advantages:
  - 1,800 employees vertically integrated across attractive markets with hightouch operating model and local expertise

## **Purpose Built Alternative Investment Manager**

- U.S. market is the pre-eminent investment destination
- · Focused on the highest growth areas within Commercial Real Estate
- Specialized investment teams and forward integrated into property management

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• Value-add is how Bridge creates alpha

## **Fund Performance Drives Shareholder Returns**

<sup>1</sup> Source: NAREIT, Costar <sup>2</sup> Source: Real Capital Analytics

## **COMPELLING INVESTMENT-LEVEL TRACK RECORD**

	As of Decemb	or 21 2021
Closed-End Funds	Fund Gross	Fund Net
(Investment Period Beginning, Ending Date)	IRR	IRR
Equity Strategies Funds		
Multifamily		
Bridge Multifamily I (Mar 2009, Mar 2012)	21.0%	15.3%
Bridge Multifamily II (Apr 2012, Mar 2015)	30.2%	23.4%
Bridge Multifamily III (Jan 2015, Jan 2018)	28.2%	21.6%
Bridge Multifamily IV (Jun 2018, Jun 2021)	44.7%	34.4%
Total Multifamily Funds	29.6%	23.2%
Workforce & Affordable Housing		
Bridge Workforce Housing I (Aug 2017, Aug 2020)	40.1%	32.2%
Total Workforce & Affordable Housing Funds	40.1%	32.2%
Seniors Housing		
Bridge Seniors I (Jan 2014, Jan 2018)	6.9%	4.4%
Bridge Seniors II (Mar 2017, Mar 2020)	10.1%	6.8%
Total Seniors Housing Funds	8.1%	5.3%
Office		
Bridge Office I (Jul 2017, Jul 2020)	8.6%	5.8%
Bridge Office II (Dec 2019, Dec 2021)	33.3%	25.8%
Total Office Funds	11.1%	7.8%
Total Equity Strategies Funds	24.0%	18.0%
Debt Strategies		
Bridge Debt I (Sep 2014, Sep 2017)	8.4%	6.3%
Bridge Debt II (July 2016, July 2019)	11.8%	9.3%
Bridge Debt III (May 2018, May 2021)	14.2%	11.1%
Total Debt Strategies Funds	12.6%	9.9%

- Continued strong performance for residential housing funds driven by Bridge's vertical integration approach
- Performance is driving demand for new commitments in our newly launched vehicles
- Excludes performance for strategies currently raising capital including: Multifamily, Workforce & Affordable Housing, Debt, Logistics Properties, Net Lease, Single-Family Rental, Development, Agency MBS

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This is a summary only. See the "Appendix: Fund Performance Summary" for full details and notes regarding investment performance metrics.

## ESG INITIATIVES ARE CORE TO OUR CULTURE

Our commitment to ESG spans our organization as we seek to analyze, integrate and report ESG metrics across our assets, investments, and practices



# 4<sup>TH</sup> QUARTER SUMMARY HIGHLIGHTS

# 4<sup>TH</sup> QUARTER – SUMMARY HIGHLIGHTS

## Bridge achieved record results across a number of key indicators<sup>1</sup>

GAAP Metrics:

· ·	Total Revenue of \$107.3 million, up 50% year-over-year Investment Income of \$148.3 million, compared to \$79.2 million in the same period a year ago Net Income of \$165.8 million, compared to \$92.5 million in the same period a year ago GAAP EPS of \$0.52
✓:	Fee Related Earnings ("FRE") to the Operating Company of \$35.5 million, up 57% year-over-year Distributable Earnings ("DE") of the Operating Company of \$38.7 million, up 12% year-over-year
✓:	Realized performance allocation of \$10.3 million Unrealized accrued carry of \$439.5 million, up 120% year-over-year
• • •	Gross AUM of \$36.3 billion, up 44% year-over year Fee-earning AUM of \$13.4 billion, up 31% year-over-year Raised \$2.3 billion of capital Record deployment of \$2.1 billion with dry powder of \$2.7 billion
<ul> <li>✓</li> </ul>	Pre-tax DE of \$0.35 per share to the Operating Company Declared dividend of \$0.21 per share to shareholders of record on March 11, 2022

<sup>1</sup> All earnings prior to Q3 2021 are on a pro forma basis; assumes the Transactions and IPO occurred as of January 1, 2020



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<sup>2</sup> All earnings prior to Q3 2021 are on a pro forma basis; assumes the Transactions and IPO occurred prior to reported period

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# **4<sup>TH</sup> QUARTER – SUMMARY RESULTS**

## LONG DURATION CAPITAL DRIVES FEE VISIBILITY

- \$2.3 billion raised in 4th quarter continued to drive strong recurring fund management fee growth
- Capital commitments raised in 4th quarter averaged 10.8 years in duration
- In addition to fund lives increasing in duration, we have two open-end perpetual funds – Agency MBS and Net Lease
- Our weighted-average FEAUM by remaining duration is 8.0 years<sup>1</sup> versus 7.2 years at the end of 2020<sup>2</sup>



<sup>1</sup> Weighted-average fund life for closed-end funds as of December 31, 2021
 <sup>2</sup> Weighted-average fund life for closed-end funds as of December 31, 2020
 <sup>3</sup> As of December 31, 2021

BRIDGE INVESTMENT GROUP

## **PERFORMANCE FEES**

- Solid realized performance fee income in the 4th quarter with record unrealized accrued performance driven by strong fund performance
- Quarterly realization pace and performance fees will vary based on timing and market conditions
- Carry-eligible AUM of \$13.3 billion, over 99% of FEAUM
- Pipeline for future performance-driven Distributable Earnings is significant



Gross performance fees to the Operating Company - realized
 Net performance fees to the Operating Company - realized



Net Unrealized Performance Allocations by Vintage<sup>2</sup> Post 2018 3% 2015 22% 2016 5% 2017 18%

 $^1$  All earnings prior to Q3 2021 are on a pro forma basis; assumes the Transactions and IPO occurred prior to reported period  $^2$  As of December 31, 2021

## SINGLE FAMILY RENTAL STRATEGY: BRIDGE HOMES

## Single-family rental assets leverage Bridge's significant expertise in residential

Summary of Transaction	<ul> <li>Formation of SFR Fund Manager &amp; Launch of Bridge SFR Strategy: Bridge and Gorelick Brothers Capital ("GBC") principals have formed and jointly own a new investment manager to manage the SFR strategy within Bridge. Bridge SFR Fund IV: Bridge and GBC principals raised \$240 million in a first close and completed a \$660 million recapitalization of more than 2,700 homes in 14 markets, concentrated in the Sunbelt and certain Midwest markets of the United States</li> <li>Deal Close: Both of these were closed on January 31, 2022.</li> </ul>
Market Opportunity	<ul> <li>Massive Total Addressable Market: According to the U.S. Census, there are approximately 15 million single-family rentals in the U.S., ~2% of which are institutionally owned. Bridge sees both the opportunity to capture a large share of the overall pie, as well as grow the overall size of the pie through conversion of existing owner-occupied home inventory and newly constructed Build-to-Rent ("BTR") homes.</li> <li>America's Housing Shortage: The continued lack of affordable housing construction coupled with surges in single-family home pricing presents a challenging environment for renters who need additional space<sup>1</sup></li> <li>Demographic Tailwinds: Bridge believes renters will drive housing demand with an increased preference for</li> </ul>
Synergies with Bridge Platform	<ul> <li>markets that provide an attractive cost of living and flexible layout</li> <li>Synergies within the Operating Platform: GBC property management platform coupled with Bridge's tech enabled real estate management expertise creates economies of scale that can drive value</li> <li>Overlapping Markets: GBC's SFR markets have material geographic overlap with Bridge's existing multifamily, opportunity zone, seniors housing and workforce and affordable housing markets</li> <li>Resident Continuity: SFR offers a unique opportunity for Bridge to extend its strong relationship with its resident base of over 100,000 by offering them an opportunity to grow into larger spaces that multifamily apartments don't offer</li> </ul>

<sup>1</sup>Green Street, SFR Housing Outlook, 3 February, 2021

## LEVERAGING EXPERTISE IN RESIDENTIAL REAL ESTATE

Bridge can drive investment and operating synergies across our growing cross-asset residential platform



~29,300 Multifamily Units<sup>(1)</sup>



~11,500 Seniors Housing Units<sup>(1)</sup>



~19,650 Residential Units Under Development (includes 6,539 workforce/affordable units)<sup>(1)</sup>



**~18,100** Workforce / Affordable Housing Units<sup>(1)</sup>



Single Family Homes<sup>(1)</sup>

<sup>1</sup> As of December 31, 2021

# FUNDRAISING HIGHLIGHTS

## 2021 IN REVIEW – FUNDRAISING HIGHLIGHTS

## Launches and Milestones

- Raised a record \$5.0B of total capital in 2021 vs previous high of \$3.8B set in 2019
  - 21% came from new institutional investors
- Launches across specialized verticals create multiple touchpoints with investors:
  - Multifamily
  - Opportunity Zones
  - Logistics Properties
  - Net Lease
  - Single-Family Rental (January 2022)
  - Selected SMAs

## Strategy Update and Pipeline

- Expanding Client Solutions Group (CSG) and deepening global market penetration
  - Hired two MDs in U.S., opened an EMEA office with an MD and two directors and opened a Seoul office in Asia with a Senior MD and an associate
- Opened office in Luxembourg to pursue AIFM licensing to better serve EU investors

### **Secular Demand Drivers**

- Continued strong demand in rental housing across the spectrum: workforce & affordable housing, multifamily, and single-family
- Continued deep interest in logistics and high yielding RE Credit

BRIDGE INVESTMENT GROUP

## FUNDRAISING IS A KEY GROWTH DRIVER

#### Recent Equity Raised (\$ in MM) 2,307 1,657 1,493 1,056 376 392 175 129 Q1 Q2 Q3 Q4 Q1 Q2 Q3 Q4 2021 2020 2020 2020 2020 2021 2021 2021

- Continued momentum in the post-Covid capital raising environment
- 21 new prominent global institutional investors finalized fund commitments during the quarter



Capital Deployed (\$ in MM)

- Consistent and efficient capital deployment over time supported by our local market knowledge and vertical integration
- Significant pipeline for new and second-generation funds should drive growing deployment volumes over time

### BRIDGE INVESTMENT GROUP

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# Bridge has an active capital raising pipeline for mature and new strategies

# 4<sup>TH</sup> QUARTER AND YEAR END FINANCIAL REVIEW

## **GAAP INCOME STATEMENT**

### Unaudited GAAP Condensed Combined Statements of Operations

	Three Months Ended		Year Ended Dece	
(in thousands, except shares and per share amounts)	2021	2020	2021	2020
Revenues:				
Fund management fees	\$49,965	\$32,169	\$155,928	\$110,23
Property management and leasing fees	16,062	14,872	69,654	59,98
Construction management fees	2,304	2,586	8,292	8,15
Development fees	1,136	651	3,703	1,96
Transaction fees, net	31,598	18,574	75,073	39,29
Insurance premiums	3,605	1,566	10,051	6,29
Other asset management and property income	2,649	1,327	7,313	6,01
Total revenues	107,319	71,745	330,014	231,94
Investment income:				
Incentive fees	1,559	-	2,469	
Performance allocations: realized gains	8,786	28,493	80,970	42,36
Performance allocations: unrealized gains	137,638	49,758	248,647	61,80
Earnings (losses) from investments in real estate	333	929	2,132	52
Total investment income	148,316	79,180	334,218	104,69
Expenses:				
Employee compensation and benefits	41,487	33,574	142,707	100,93
Incentive fee compensation	133	-	215	
Performance allocations compensation: realized gain	515	2,938	6,611	4,28
Performance allocations compensation: unrealized gain	20,910	7,585	31,069	8,98
Loss and loss adjustment expenses	3,729	(94)	8,075	3,11
Third-party operating expenses	7,102	6,739	33,427	28,41
General and administrative expenses	8,619	4,040	24,815	17,24
Depreciation and amortization	651	1,198	2,830	3,21
Total expenses	83,146	55,980	249,749	166,19
Other income (expense):				
Investment income (loss)	705	(114)	9,368	54
Interest income	1,093	566	3,265	1,52
Other expenses	(1,723)	-	(1,723)	
Interest expense	(1,957)	(2,432)	(8,504)	(5,05
Total other income (expense)	(1,882)	(1,980)	2,406	(2,98
Income before provision for income taxes	170,607	92,965	416,889	167,46
ncome tax provision	(4,821)	(427)	(8,262)	(1,00
Net income	165,786	92,538	408,627	166,45
Net income attributable to non-controlling interests in subsidiaries of Bridge Investment				
Group Holdings LLC	85,259	8,961	155,922	19,53
Net income attributable to Bridge Investment Group Holdings LLC	80,527	83,577	252,705	146,92
Net income attributable to Common Control Group prior to Transactions and IPO		83,577	117,971	146,92
Net income attributable to non-controlling interests in Bridge Investment Group				
oldings LLC subsequent to Transactions and IPO	67,604	-	111,508	
Net Income attributable to Bridge Investment Group Holdings Inc. subsequent				
to Transactions and IPO	\$12,923		\$23,226	
Earnings per share of Class A common stock - Basic and Diluted <sup>1</sup>	\$0.52		\$0.93	
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<sup>1</sup> Year end represents the period following the Transactions and IPO, from July 16, 2021 through December 31, 2021.

BRIDGE INVESTMENT GROUP

## **NON-GAAP INCOME STATEMENT SUMMARY**

	Three Mont	hs Ended Dece	ember 31,	Year Ended December 31,						
(in thousands)	2021	2020 (Pro Forma)	YoY % growth	2021 (Pro Forma)	2020 (Pro Forma)					
NON-GAAP MEASURES INCOME STATEMENT										
Fund level fee revenues										
Fund management fees	\$ 49,965	\$ 32,180		\$ 155,945	\$ 110,277					
Transaction fees net	31,598	18,574		75,073	39,298					
Total Fund level fee revenues	81,563	50,754	61%	231,018	149,575	54%				
Net earnings from Bridge property operators	2,469	1,171		11,519	8,362					
Development fees	1,136	651		3,703	1966					
Other asset management and property income	2,649	1327		7,313	6.017					
Fee Related Revenues	87,817	53,903	63%	253,553	165,920	53%				
Cash-based employee compensation and benefits	(31,228)	(21,653)		(96,113)	(70,954)					
Net administrative expenses	(6,507)	(1438)		(16,971)	(9,825)					
Fee Related Expenses	(37,735)	(23,091)		(113,084)	(80,779)	-				
Total Fee Related Earnings	50,082	30,812	63%	140,469	85,141	65%				
Fee Related Earnings Margin	57%	57%		55%	51%					
Total Fee Related Earnings attributable to non-controlling interests	(14,568)	(8,133)		(35,199)	(15,267)					
Total Fee Related Earnings to the Operating Company	35,514	22,679	57%	105,270	69,874	51%				
Fund level - performance fee revenues										
Realized performance allocations and incentive fees	10,345	28,493	-64%	83,439	42,377	97%				
Realized performance allocations and incentive fees compensation	(648)	(1704)		(5,155)	(2,523)					
Net realized performance allocations attributable to non-controlling interests	(5,913)	(15,827)		(48,133)	(23,830)					
Net insurance income	(124)	1,660		1,976	3,172					
Earnings from investments in real estate	333	909		2,092	515					

(848)

\$38,659 \$ 34,459

(1751)

(4.853) (3.759) 12% \$ 134,636 \$ 85,826

(3,759)

57%

### Fund - level fees

- Strong growth recurring fund management fees driven by 10% increase in FEAUM for the 4<sup>th</sup> quarter 2021
- Includes \$13.3M of catch-up fees for 4<sup>th</sup> quarter 2021
- Transaction fees driven by increased deployment activity in the 4<sup>th</sup> quarter

### **Fee Related Earnings**

· Growth driven by continued FEAUM growth and stable margins, which include the impact of higher public company costs as well as transaction costs associated with SFR

### **Realized Performance Fees**

 Performance fees were driven by realizations in the Multifamily and Debt Strategies verticals

### BRIDGE INVESTMENT GROUP

Net interest income/(expense) and realized gain/(loss) Distributable Earnings Attributable to the Operating Company

## DISTRIBUTABLE EARNINGS AND CAPITALIZATION



### **Capitalization Highlights**

- Ample capital, a substantial amount of unrealized performance fees and relatively low debt
- Declared \$0.21 dividend for the 4<sup>th</sup> quarter
- Target is to pay substantially all our after-tax distributable earnings as dividends

Balance Sheet (\$ in MM)	
As of December 31, 2021	
Assets	
Current assets:	
Cash and cash equivalents	\$ 78.4
Restricted cash	5.5
Marketable securities	8.0
Receivables	149.5
Prepaid and other current assets	40.3
Total current assets	281.7
Accrued performance allocations	439.5
Other investments	44.0
Notes receivable	4.4
Tenant improvements and equipment - net of depreciation	4.2
Intangible assets - net of depreciation	3.5
Goodwill	9.8
Deferred tax assets	59.2
Total assets	\$ 846.3
Liabilities	
Total current liabilities	\$ 100.1
Notes payable, net	148.1
Due to affiliates	46.1
Other long-term liabilities	2.3
Total liabilities	\$ 296.6

<sup>1</sup> All earnings prior to Q3 2021 are on a pro forma basis; assumes the Transactions and IPO occurred prior to reported period

### BRIDGE INVESTMENT GROUP

Unaudited GAAP Condensed Consolidated/Combined Balance Sheet

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	As of				
(in thousands)	December 31, 2021	December 31 2020			
ASSETS					
Ourrent assets:					
Cash and cash equivalents	\$78,417	\$10183			
Restricted cash	5,455	5,52			
Marketable securities	8,035	5,05			
Receivables	149,523	73,70			
Prepaid and other current assets	40,317	5,18			
Total current assets	281,747	191,290			
Accrued performance allocations	439,548	199,41			
Other investments	44,006	16,01			
Notes receivable	4,364				
Tenant improvements and equipment, net of depreciation	4,126	4,15			
Intangible assets, net of depreciation	3,441	4,91			
Goodwill	9,830	9,83			
Deferred tax assets	59,210	16			
Other assets	20	22			
Total assets	\$846,292	\$426,012			
LIABILITIES AND SHAREHOLDERS EQUITY					
Liabilities:					
Current liabilities:					
Accrued performance allocations compensation	\$41,020	\$22,16			
Accounts payable and accrued expenses	13,586	11,13			
Accrued payroll and benefits	15,107	11,61			
General partner notes payable at fair value	12,003	16,45			
Insurance loss reserves	8,086	4,43			
Self-insurance reserves and unearned premiums	3,504	3,70			
Other current liabilities	6,817	4,83			
Total current liabilities	100,123	74,34			
Notes payable, net	148,142	147,71			
Due to affiliaties	46,134				
Other long-term liabilities	2,156	248			
Total liabilities	296,555				
Total liabilities <u>Total shareholders/members' equity</u> Total liabilities and shareholders'/members' equity	296,555 549,737 \$846,292	224,541 20147 \$426.012			

### Unaudited Historical Pro Forma & Actual Non-GAAP Measures

		Pro Forma <sup>1</sup>									Act	ual		Pro Forma <sup>1</sup>							
			Three Months Ended												d						
(\$ in thousands)	3/3	31/2020	6/	30/2020	9/30/202	)	12/31/2020	3	3/31/2021	6/30/2	021	9/3	30/2021	12	2/31/2021	12	/31/2020	12	/31/2021		
Net income	\$	32,456	\$	3,624	\$ 29,1	33 3	\$ 93,171	\$	38,378	\$ 8	4,031	\$	118,882	\$	165,786	\$	158,384	\$	407,076		
Income tax provision		1,100		984	1,2	35	2,829		1,703		2,340		2,607		4,821		6,149		11,472		
Income before provision for income taxes		33,556		4,608	30,3	68	96,000		40,081	8	6,371		121,489		170,607		164,533		418,548		
Depreciation and amortization		672		672	6	72	1,198		753		727		699		651		3,214		2,830		
Less: Unrealized performance allocations		(18,792)		21,251	(14,6	26)	(49,639)	)	(14,729)	(4	3,204)		(53,042)		(137,638)		(61,808)		(248,612)		
Plus: Unrealized performance allocations compensation		1,193		(922)	5	99	3,348		623		2,540		2,682		20,910		4,218		26,755		
Less: Unrealized (gains)/losses		(1,032)		72	1	76	225		(5,780)		(317)		(2,565)		(705)		(558)		(9,367)		
Plus: Other Expenses		-		-			-		-				-		1,723		-		1,723		
Plus: Share-based compensation		2,679		2,678	2,6	79	7,287		3,133	1	6,916		2,452		3,592		15,324		26,091		
Less: Net realized performance allocations attributable to non-controlling interests		(2,211)		(3,193)	(2,5	99)	(15,827)	)	(4,486)	(2	0,593)		(12,154)		(14,568)		(23,830)		(51,800)		
Less: Net income attributable to non-controlling interests in subsidiaries		(1,221)		(3,544)	(2,3	68)	(8,133)	)	(2,648)		5,829)		(17,142)		(5,913)		(15,267)		(31,532)		
Distributable Earnings attributable to the Operating Company	\$	14,844	\$	21,622	\$ 14,9	01 :	\$ 34,459	\$	16,947	\$ 3	6,611	\$	42,419	\$	38,659	\$	85,826	\$	134,636		
Realized performance allocations and incentive fees		(4,111)		(5,336)	(4,4	37)	(28,493)	)	(6,467)	(3	5,629)		(30,999)		(10,345)		(42,377)		(83,439)		
Realized performance allocations and incentive fees compensation		248		293	2	78	1,704		429		2,223		1,855		648		2,523		5,155		
Net realized performance allocations attributable to non-controlling interests		2,211		3,193	2,5	99	15,827		4,486		0,593		17,142		5,913		23,830		48,133		
Net insurance income		(574)		(253)	(6	85)	(1,660)	)	(1,108)		110		(1,101)		124		(3,172)		(1,976)		
(Earnings) losses from investments in real estate		456		102	(1	63)	(909)	)	43		(980)		(823)		(333)		(515)		(2,092)		
Net interest (income)/expense and realized (gain)/loss		690		8	1,3	10	1,751		630		1,995		1,381		848		3,759		4,853		
Net income attributable to non-controlling interests		1,221		3,544	2,3	68	8,133		2,648		5,829		12,154		14,568		15,267		35,199		
Total Fee Related Earnings	\$	14,985	\$	23,173	\$ 16,1	71 :	\$ 30,812	\$	17,608	\$ 3	0,752	\$	42,028	\$	50,082	\$	85,141	\$	140,469		
Less: Total Fee Related Earnings attributable to non-controlling interests		(1,221)		(3,544)	(2,3	68)	(8,133)	)	(2,648)		5,829)		(12,154)		(14,568)		(15,267)		(35,199)		
Total Fee Related Earnings to the Operating Company	\$	13,764	\$	19,629	\$ 13,8	03 9	\$ 22,679	\$	14,960	\$ 2	4,923	\$	29,874	\$	35,514	\$	69,874	\$	105,270		

<sup>1</sup> Pro forma assumes the Transactions and IPO occurred prior to reported period

### BRIDGE INVESTMENT GROUP

### Unaudited Historical Pro Forma & Actual Non-GAAP Measures

		Pro Forma <sup>1</sup> Actual											Pro Forma <sup>1</sup>					
							Three Mon	ths Ended					Year	d				
(\$ in thousands)	3/3	3/31/2020		3/31/2020 6/3/		31/2020 6/30/2020		9/30/2020 1		2/31/2020	3/31/2021	6/30/2021	9/30/2021		12/31/2021	12/31/2020	12	/31/2021
Fund-level fee revenues																		
Fund management fees	\$	25,740	\$	25,723	\$ 26,635	\$	32,180	\$ 30,860	\$ 34,54	5 \$ ·	40,576	\$ 49,965	\$ 110,277	\$	155,945			
Transaction fees		7,345		8,294	5,085		18,574	5,326	16,24	2	21,907	31,598	39,298		75,073			
Total net fund level fee revenues		33,085		34,017	31,720		50,754	36,186	50,78	,	62,483	81,563	149,575		231,018			
Net earnings from Bridge property operators		1,495		3,308	2,388		1,171	2,094	1,98	3	4,969	2,469	8,362		11,519			
Development fees		205		373	738		651	386	1,16	3	1,018	1,136	1,966		3,703			
Other asset management and property income		1,200		2,343	1,147		1,327	1,520	1,61		1,533	2,649	6,017		7,313			
Fee Related Revenues		35,985		40,041	35,993		53,903	40,186	55,54	)	70,003	87,817	165,920		253,553			
Cash-based employee compensation and benefits		(18,269)		(14,280)	(16,754)	)	(21,653)	(20,308)	(21,40	3) (	23,173)	(31,228)	(70,954	)	(96,113)			
Net administrative expenses		(2,731)		(2,588)	(3,068)	)	(1,438)	(2,270)	(3,39	-)	(4,802)	(6,507)	(9,825	)	(16,971)			
Fee Related Expenses		(21,000)		(16,868)	(19,822)	-	(23,091)	(22,578)	(24,79	) (	27,975)	(37,735)	(80,779	)	(113,084)			
Total Fee Related Earnings		14,985		23,173	16,171		30,812	17,608	30,75	2	42,028	50,082	85,141		140,469			
Net income attributable to non-controlling interests		(1,221)		(3,544)	(2,368)	)	(8,133)	(2,648)	(5,82	9) (	12,154)	(14,568)	(15,267	)	(35,199)			
Total Fee Related Earnings to the Opearting Company		13,764		19,629	13,803		22,679	14,960	24,92	3	29,874	35,514	69,874		105,270			
Realized performance allocations and incentive fees		4,111		5,336	4,437		28,493	6,467	35,62	9	30,999	10,345	42,377		83,439			
Realized performance allocations and incentive fees compensation		(248)		(293)	(278)	)	(1,704)	(429)	(2,22	3)	(1,855)	(648)	(2,523	)	(5,155)			
Net realized performance allocations attributable to non-controlling interests		(2,211)		(3,193)	(2,599)	)	(15,827)	(4,486)	(20,59	3) (	17,142)	(5,913)	(23,830	)	(48,133)			
Net insurance income		574		253	685		1,660	1,108	(11	))	1,101	(124)	3,172		1,976			
Earnings (losses) from investments in real estate		(456)		(102)	163		909	(43)	98	)	823	333	515		2,092			
Net interest income/(expense) and realized gain/(loss)		(690)		(8)	(1,310)	)	(1,751)	(630)	(1,99	j)	(1,381)	(848)	(3,759	)	(4,853)			
Distributable Earnings attributable to the Operating Company	\$	14,844	\$	21,622	\$ 14,901	\$	34,459	\$ 16,947	\$ 36,61	\$	42,419	\$ 38,659	\$ 85,826	\$	134,636			

<sup>1</sup> Pro forma assumes the Transactions and IPO occurred prior to reported period

BRIDGE INVESTMENT GROUP

Unaudited Historical Pro Forma & Actual Reconciliation of Non-GAAP Distributable Earnings per Share

						Pro Fo	orma¹							Act	tual			Pro F	orma	a <sup>1</sup>
		Three Months Ended						Year Ended			d									
(\$ thousands, except per share and per share amounts)	3/	1/2020	6	/30/2020	9/30	2020	12/3	31/2020	3/3	31/2021	6/3	0/2021	9/3	0/2021	12/3	1/2021	12/3	31/2020	12	/31/2021
Numerator																				
Distributable Earnings ("DE") attributable to the Operating Company	s	14,844	s	21,622	s	14,901	s	34,459	s	16,947	s	36,611	s	42,419	s	38,659	s	85,826	s	134,636
Less: DE attributable to non-controlling interest in the Operating Company		11,498		16,748		11,542		26,692		13,127		28,359		33,792		29,957		66,481		105,235
Proforma DE attributable to Bridge Investment Group Holdings Inc.		3,346		4,874		3,359		7,767		3,820		8,252		8,627		8,702		19,345		29,401
Less: Income allocated to participating Restricted Shares		291		424		292		676		332		718		823		743		1,683		2,616
Proforma DE available to common shareholdersBasic and Diluted		3,055		4,450		3,067		7,091		3,488		7,534		7,804		7,959		17,662		26,785
Less: Tax expense		764		1,112		767		1,773		872		1,884		1,951		1,990		4,416		6,696
Proforma after-tax DE available to common shareholdersBasic and Diluted		2,291		3,337		2,300		5,319		2,616		5,651		5,853		5,969		13,247		20,089
Denominator Weighted-average shares of Class A Common stock outstandingBasic and Diluted	2	2,284,351	2	2,284,351	22,2	84,351	22	2,284,351	2	2,284,351	22,	284,351	22,	284,351	22	,742,137	22	2,284,351	2	2,515,868
After-Tax Non-GAAP Distributable Earnings Per Share Basic and Diluted	\$	0.10	\$	0.15	\$	0.10	\$	0.24	\$	0.12	\$	0.25	\$	0.26	\$	0.26	\$	0.59	\$	0.89

<sup>1</sup> Pro forma assumes the Transactions and IPO occurred prior to reported period

BRIDGE INVESTMENT GROUP

Non-GAAP to GAAP Reconciliation - Historical Pro Forma & Actual

						Pro F	orma	1 <sup>1</sup>						Act	tual			Pro F	orma	1
			Three Months Ended											Year Ended			d			
(\$ in thousands)	3/3	31/2020	6/3	30/2020	9/3	30/2020	12	/31/2020	3/	31/2021	6/	30/2021	9/	30/2021	12	/31/2021	12	/31/2020	12	31/2021
Cash-based employee compensation and benefits	\$	18,269	\$	14,280	\$	16,754	\$	21,653	\$	20,308	\$	21,403	\$	23,173	s	31,228	\$	70,954	s	96,113
Compensation expense of Bridge property operators		6,038		5,172		5,685		6,925		6,002		6,279		6,138		6,667		23,820		25,086
Share based compensation		2,679		2,678		2,679		7,287		3,133		16,916		2,452		3,592		15,324		26,091
Employee compensation and benefits	\$	26,986	\$	22,130	\$	25,118	\$	35,865	\$	29,443	\$	44,598	\$	31,763	\$	41,487	Ş	110,098	\$	147,290
	_																			
Administrative expenses, net of Bridge property operators	\$	2,731	\$	2,588	\$	3,068	\$	1,438	\$	2,270	\$	3,394	\$	4,802	\$	6,507	\$	9,825	\$	16,971
Administrative expenses of Bridge property operators		1,960		1,476		1,380		2,601		1,830		1,997		1,901		2,112		7,417		7,840
General and administrative expenses	\$	4,691	\$	4,064	\$	4,448	\$	4,039	\$	4,100	\$	5,391	\$	6,703	\$	8,619	s	17,242	\$	24,811
Unrealized gains/(losses)	s	1.032	s	(72)	s	(176)	¢	(225)	ç	5.780	s	317	¢	2.565	¢	705	¢	558	ç	9.367
Other expenses from Bridge property operators	÷	(31)	Ŷ	(21)		(53)	Ŷ	(223)	Ŷ	(21)	Ŷ	(19)		(18)		(16)	Ŷ	(127)		(74)
Net interest income/(expense) and realized gain/(loss)		(690)		(8)		(1,310)		(1,751)		(630)		(1,995)		(1,381)		(848)		(3,759)		(4,853)
Othe expenses		(000)		(0)		(1,010)		(1,701)		(000)		(1,000)		(1,001)		(1,723)		(0,700)		(1,723)
Total other income (expense)	\$	311	\$	(101)	\$	(1,539)	s	(1,998)	s	5,129	s	(1,697)	s	1,166	s	(1,882)	s	(3.328)	\$	2,717
													-		-	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,,	-	
Net income attributable to non-controlling interests in subsidiaries	\$	1,221	\$	3,544	\$	2,368	\$	8,133	s	2,648	s	5,829	s	12,154	s	14,568	s	15,267	s	35,199
Realized performance allocations attributable to non-controlling interests		2,211		3,193		2,599		15,827		4,486		20,593		17,142		5,913		23,830		48,133
Unrealized performance allocations attributable to non-controlling interests		10,782		(16,724)		10,118		28,994		9,586		25,517		31,605		64,778		33,170		131,487
Total net income attributable to non-controlling interests	\$	14,214	\$	(9,987)	\$	15,085	\$	52,954	\$	16,720	\$	51,939	s	60,901	s	85,259	s	72,267	\$	214,819

<sup>1</sup> Pro forma assumes the Transactions and IPO occurred prior to reported period

BRIDGE INVESTMENT GROUP

AUM Roll Form	vard (Unaudited)	
(in millions)	Three Months Ended December 31, 2021	Year Ended December 31, 2021
Balance as of beginning of period	\$ 31,782	\$25,214
New capital / commitments raised <sup>1</sup>	2,307	5,031
Distributions / return of capital <sup>2</sup>	(535)	(1,196)
Change in fair value and acquisitions <sup>3</sup>	2,761	7,266
AUM as of end of period	\$ 36,315	\$ 36,315
% Change	14%	44%
FEAUM Roll For	ward (Unaudited)	

(in millions)	Three Months Ended December 31, 2021	Year Ended December 31, 2021
Balance as of beginning of period	\$ 12,129	\$ 10,214
Increases (capital raised/deployment) <sup>4</sup>	1,722	4,545
Changes in fair market value	(5)	(26)
Decreases (liquidations/other) <sup>5</sup>	(483)	(1,370)
FEAUM as of end of period	\$ 13,363	\$ 13,363
% Change	10%	31%

<sup>1</sup> New capital / commitments raised generally represents limited partner capital raised by our funds and other vehicles, including any reinvestments in our open-ended vehicles.
 <sup>2</sup> Liquidations / distributions generally represents the realization proceeds from the disposition of assets, current income, or capital returned to investors.
 <sup>3</sup> Market activity and other generally represents realized and unrealized activity on investments held by our funds and other vehicles (including changes in fair value and changes in leverage) as well as the net impact of fees, expenses, and non-investment income.
 <sup>4</sup> Increases generally represents limited partner capital raised or deployed by our funds and other vehicles that is fee-earning when raised or deployed, respectively, including any reinvestments in our open-ended vehicles.
 <sup>5</sup> Decreases generally represents liquidations of investments held by our funds or other vehicles or other changes in fee basis, including the change from committed capital to invested capital after the expiration or termination or termination.

FEAUM by F	und (Unaudited)		
	D	ecember 31,	
(in millions)	2019	2020	2021
Bridge Multifamily Fund III	\$527	\$401	\$269
Bridge Multifamily III JV Partners	13	10	4
Bridge Multifamily Fund IV	1,579	1,574	1,284
Bridge Multifamily Fund V	-	-	976
Bridge Workforce Fund I	608	499	556
Bridge Workforce Fund II	-	166	915
Bridge Opportunity Zone Fund I	466	482	482
Bridge Opportunity Zone Fund II	414	408	408
Bridge Opportunity Zone Fund III	-	1,028	1,019
Bridge Opportunity Zone Fund IV	-	-	1,490
Bridge Office Fund I	548	500	499
Bridge Office I JV Partners	154	154	130
Bridge Office Fund II	81	89	176
Bridge Office II JV Partners	7	21	6
Bridge Seniors Housing Fund I	626	626	626
Bridge Seniors Housing Fund II	937	769	805
Bridge Seniors Housing Fund III	-	33	33
Bridge Debt Strategies Fund I	48	41	-
Bridge Debt Strategies I JV Partners	18	18	18
Bridge Debt Strategies Fund II	933	678	354
Bridge Debt Strategies II JV Partners	408	343	195
Bridge Debt Strategies Fund III	1,279	1,549	1,286
Bridge Debt Strategies III JV Partners	81	416	308
Bridge Debt Strategies Fund IV	-	305	1,133
Bridge Debt Strategies IV JV Partners	-	-	129
Bridge Net Lease Fund	-	-	29
Bridge Logistics US Venture I	-	-	110
Bridge Agency MBS Fund	-	104	123
Total FEAUM by Fund	\$8,727	\$10,214	\$13,363

BRIDGE INVESTMENT GROUP

Fund Performance Summary - As of December 31, 2021

			(in billions \$)							
	Fund	Unreturned			Tot	al Investmen	ts.			
Closed-End Funds (1)	Committed	Drawn Capital	Cumulative	Realized	Remaining	Unrealized	Total Fair Value	TFV	Fund Gross	
(Investment Period Beginning, Ending Date)	Capital (2)	+ Accrued Pref (3)	Invested Capital (4)	Proceeds (5)	Fair Value (6)	MOIC (7)	(TFV) (8)	MOIC (9)	IRR (10)	IRR (11)
Equity Strategies Funds										
Multifamily										
Bridge Multifamily I (Mar 2009, Mar 2012)	124	-	150	280	-	N/A	280	187x	210%	15.3%
Bridge Multifamily II (Apr 2012, Mar 2015)	596	-	605	1,264	-	N/A	1,264	209×	30.2%	23.4%
Bridge Multifamily III (Jan 2015, Jan 2018)	912	-	875	1,420	690	303x	2,111	24%	28.2%	216%
Bridge Multifamily IV (Jun 2018, Jun 2021)	1,590	1,451	1,338	180	2,430	195x	2610	195x	44.7%	34.4%
Total Multifamily Funds	3,221	1,451	2,968	3,145	3,121	2.13x	6,266	2.11x	29.6%	23.2%
Bridge Workforce Housing I (Aug 2017, Aug 2020)	619	636	558	81	1,118	215x	1,199	215x	40.1%	32.2%
Office										
Bridge Office I (Jul 2017, Jul 2020)	573	615	596	167	576	124x	743	125x	8.6%	5.8%
Bridge Office II (Dec 2019, Dec 2021)	208	154	162	19	234	139x	252	139x	33.3%	25.8%
Total Office Funds	781	769	777	185	809	1.27x	995	1.28x	11.1%	7.8%
Seniors Housing										
Bridge Seniors I (Jan 2014, Jan 2018)	578	769	632	303	562	134x	865	137x	6.9%	4.4%
Bridge Seniors II (Mar 2017, Mar 2020)	820	824	710	159	774	131x	933	13%	10.1%	6.8%
Total Seniors Housing Funds	1,399	1,593	1,342	462	1,336	1.32x	1,798	1.34x	8.1%	5.3%
Total Equity Strategies Funds	6,020	4,449	5,645	3,873	6,384	1.74x	10,257	1.82x	24.0%	18.0%
Debt Strategies										
Bridge Debt I (Sep 2014, Sep 2017)	122		219	247	17	122x	264	120x	8.4%	6.3%
Bridge Debt II (July 2016, July 2019)	1,002	389	2,335	2,404	395	134x	2,799	120x	11.8%	9.3%
Bridge Debt III (May 2018, May 2021)	1624	1360	5,363	4,527	1,400	124x	5,927	111x	14.2%	11.1%
Total Debt Strategies Funds	2,757	1,739	7,917	7,178	1,812	1.27x	8,990	1.14x	12.6%	9.9%
Grand Total Closed-End Funds	8,777	6,189	13,562	11,051	8,196	1.58x	19,247	1.42x	21.1%	15.8%

#### Notes: 1.

:
Does not include performance for (i) Opportunity Zone funds, as such funds are invested in active development projects and 7,
have minimal stabilized assets, or (ii) funds that are currently raising capital, including our open-ended funds.
The returns presented above are those of the primary funds in each platform and not those of the Company. An investment ing,
our Class A common stock is not an investment in any of our funds. The historical returns are those of the company of the considered as indicative of the future returns of our Class A common stock is not an investment in any of our funds. The historical returns attribute to any fold runnee of the company of the considered as indicative of the future returns of our Class A occommon stock is not an investment ind.
Fund Committed Capital represents total capital commitments to the fund, excluding joint ventures or separately managed 10.
Curruitative Invested Capital and Accrued Pref represents the amount the fund needs to distribute to its investors as a return of 11.
Curruitative Invested Capital and Ender It is entitled to receive performance fless or allocations from the fund.
Curruitative Invested Capital and Ender It is not to receive performance fless or allocations from the fund.
Curruitative Invested Capital represents the total cost of investments since inception (including any recycling or refinancing of
Investments).

2.

3.

4. nts).

Realized Proceeds represents net cash proceeds received in connection with all investments, including distributions from 5.

investments and disposition proceeds. Remaining Fair Value ("RFV") is the estimated liquidation values of remaining fund investments that are generally based upon 6. Remaining rain value (new ) is the estimated inplutation values of remaining rule investments that are generally based opti-appraisals, contracts and internal estimates. There can be no asymance that Remaining Fair Value will be realized at valuations shown, and realized values will depend on numerous factors including, among others, future asset-level operating results, asset values and market conditions at the time of disposition, transaction costs, and the timing and manner of disposition, all of which may differ from the asymptions on which the Remaining Fair Value are based. Direct fund investments in real property are held at cost minus transaction expenses for the first six months from investment.

### BRIDGE INVESTMENT GROUP

Unrealized MOIC represents the Multiple of Invested Capital ("MOIC") for RFV before management fees, expenses and carried Interest, divided by the remaining invested capital attributable to those unrealized investments. Total Fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried Interest. TFV MOIC represents MOIC for Total Fair Value before management fees, expenses and carried interest, divided by Cumulative Invested Capital. Gross IRB is an annualized realized and unrealized fund-level return to fund investors of all investments, gross of management fees and carried interest. Net IRR is an annualized realized and unrealized return to fund investors (including GP affiliated fund investors that pay reduced or no fees), net of management fees, expenses and carried interest. Net return information reflects average fund level returns, which may differ from attual investor level returns due to timing, variance in fees paid by investors, and other investor-specific investment costs such as taxes.

### Reconciliation of GAAP Shares of Common Stock Outstanding to Total Shares Outstanding

	Q4 2021 F	February 28, 2022
GAAP Shares of Common Stock Outstanding	22,742,137	23,118,321
Unvested Participating Shares of Common Stock	2,434,162	5,078,231
Total Participating Shares of Common Stock	25,176,299	28,196,552
Participating Partnership Units	85,411,749	97,412,457
Unvested Participating Partnership Units	1,260,556	3,150,332
Total Shares Outstanding	111,848,604	128,759,341
Shareholder Dividends		
(\$ in thousands, except per share data)		
		Q4 2021
Distributable Earnings Attributable to the Operating Company		\$38,659
Less: DE attributable to non-controlling interests in Operating	Company	
subsequent to Transactions and IPO		(30,190)
DE before Certain Payables Attributable to Common Stockholde	rs	\$8,469
Less: Other Payables Attributable to Common Stockholders		(2,117)
DE Attributable to Participating Common Stockholders		\$6,352
Total Participating Shares of Common Stock		28,196,552
DE per Share		\$ 0.23
Less: Retained Capital per Share		(0.02)
Dividend per Share		\$ 0.21
Record Date		March 11, 2022
Payable Date		March 25, 2022

### **Shares Outstanding**

- February 28, 2022 share count includes the impact of:
  - 2019 profit interests converted on January 1, 2022 of 14.0 million shares and units;
  - January 2022 restricted share awards of 2.2 million shares; and
  - 0.7 million units issued in the acquisition of SFR

Reconciliation of Earnings per Share to Distributable Earnings per Share

		Q4 2021	
-			Amount per
(\$ in thousands, except per share data)	Amount	# of Shares	Share
Net Income Available to Common Stockholders	\$11,674	22,742,137	\$0.51
Add: Income Allocated to Participating Shares of Restricted Stock	1,249		
Net Income Attributable to Bridge Investment Group Holdings Inc.	12,923	25,176,299	\$0.51
Net income attributable to non-controlling interests in Operating Company	67,604		
Net income attributable to Common Control Group prior to Transactions and IPO	-		
Net income attributable to non-controlling interests in subsidiaries of Operating Company	85,259		
Net income	165,786	111,848,604	\$1.48
Income tax provision	4,821		
Income before provision for income taxes	170,607	111,848,604	\$1.53
Depreciation and amortization	651		
Less: Unrealized performance allocations	(137,638)		
Plus: Unrealized performance allocations compensation	20,910		
Less: Unrealized (gains)/losses	(705)		
Plus: Other expenses	1,723		
Plus: Share-based compensation	3,592		
Less: Net realized performance allocations attributable to non-controlling interests	(14,568)		
Less: Net income attributable to non-controlling interests in subsidiaries of Operating			
Company	(5,913)		
Distributable Earnings attributable to the Operating Company	38,659	111,848,604	\$0.35
Less: DE attributable to Common Control Group prior to Transactions and IPO			
Less: DE attributable to non-controlling interests in Operating Company subsequent to			
Transactions and IPO	(29,957)	86,672,305	0.35
Distributable Earnings attributable to Bridge Investment Group Holdings Inc.	8,702	25,176,299	\$0.35

## **Appendix – Non-Controlling Interests**

(in thousands)		Historical - For the three months ended December 31, 2021					
NON-GAAP MEASURES INCOME STATEMENT		Total	Eurod N	Management	Performance income		
Fund-level fee revenues		Total	Fullar	hanagement	income		
Fund management fees	~	10.005	ć	40.005	\$-		
Transaction fees net	\$	49,965	\$	49,965	÷ .		
Total Fund-level fee revenues		31,598		31,598	-		
Net earnings from Bridge property operators		81,563		81,563	_		
Development fees		2,469		2,469			
Other asset management and property income		1,136 2.649		1,136 2,649	-		
Fee Related Revenues							
Cash-based employee compensation and benefits		87,817		87,817			
Net administrative expenses		(31,228)		(31,228)	-		
Fee Related Expenses		(6,507)		(6,507)			
Total Fee Related Earnings		(37,735)		(37,735)			
Fee Related Earnings Margin		50,082 57%		50,082 57%			
Total Fee Related Earnings attributable to non-controlling interests from 2019 Profits Interests		(10,210)		(10,210)			
Total Fee Related Earnings attributable to non-controlling interests from 2020 Profits Interests		(1,509)		(1,509)			
Total Fee Related Earnings attributable to non-controlling interests from 2021 Profits Interests		(2,597)		(2,597)			
Total Fee Related Earnings attributable to non-controlling interests from operating subsidiaries		(2,557)		(252)			
Total Fee Related Earnings to the Operating Company	_	35,514		35,514			
Realized performance allocations and incentive fees		10,345		35,514	10,345		
Realized performance allocations and incentive fees compensation		(648)			(648)		
Net realized performance allocations attributable to non- controlling interests		(5,913)			(5,913)		
Net insurance income		(124)		(124)	(5,515)		
Earnings from investments in real estate		333		333			
Net interest income/(expense) and realized gain/(loss)		(838)		(838)			
Distributable Earnings Attributable to the Operating Company	\$	38,659	\$	34,875	3,784		

### **Profits Interest**

- Collapses over the next three years
   2019 profit interests converted on January 1, 2022
- Will result in a reduction in NCI and increase in Net Income to the Operating Company
- Will result in an increase in share count; however, expected to be antidilutive to public shareholders

### Performance Income

• The Operating Company receives 24% to 40% of the gross performance allocations

# Glossary

Assets Under Management	Assets under management, or AUM, represents the sum of (a) the fair value of the assets of the funds and vehicles we manage, plus (b) the contractual amount of any uncalled capital commitments to those funds and vehicles (including our commitments to the funds and vehicles and those of Bridge affiliates). Our AUM is not reduced by any outstanding indebtedness or other accrued but unpaid liabilities of the assets we manage. Our calculations of AUM and fee-earning AUM may differ from the calculations of other investment managers. As a result, these measures may not be comparable to similar measures presented by other investment managers. In addition, our calculation of AUM includes uncalled commitments to (and the fair value of the assets in) the funds and vehicles we manage from Bridge and Bridge affiliates, regardless of whether such commitments or investments are subject to fees. Our definition of AUM is not based on any definition contained in the agreements governing the funds and vehicles we manage or advise.
Distributable Earnings	Distributable Earnings, or DE, is a key performance measure used in our industry and is evaluated regularly by management in making resource deployment and compensation decisions, and in assessing our performance. DE differs from net income before provision for income taxes, computed in accordance with U.S. GAAP in that it does not include depreciation and amortization, unrealized performance allocations and related compensation expense, unrealized gains (losses), share-based compensation, net income attributable to non-controlling interests, charges (credits) related to corporate actions and non-recurring items. Although we believe the inclusion or exclusion of these items provides investors with a meaningful indication of our core operating performance, the use of DE without consideration of the related U.S. GAAP measures is not adequate due to the adjustments described herein. This measure supplements and should be considered in addition to and not in lieu of the results of operations discussed further under "Management's Discussion and Analysis of Financial Condition and Results of Operations—Key Components of our Results of Operations—Combined Results of Operations" prepared in accordance with U.S. GAAP. Our calculations of DE may differ from the calculations of other investment managers. As a result, these measures may not be comparable to similar measures presented by other investment managers.
Fee-Earning AUM	Fee-Earning AUM, or FEAUM, reflects the assets from which we earn management fee revenue. The assets we manage that are included in our FEAUM typically pay management fees based on capital commitments, invested capital or, in certain cases, NAV, depending on the fee terms.
Fee Related Earnings	Fee Related Earnings, or FRE, is a supplemental performance measure used to assess our ability of to generate profits from fee-based revenues that are measured and received on a recurring basis. FRE differs from income before provision for income taxes computed in accordance with U.S. GAAP in that it adjusts for the items included in the calculation of Distributable Earnings, and also adjusts Distributable Earnings to exclude realized performance allocations income, net insurance income, earnings from investments in real estate, net interest (interest income less interest expense), net realized gain/(loss), and, if applicable, certain general and administrative expenses when the timing of any future payment is uncertain. FRE is not a measure of performance calculated in accordance with U.S. GAAP. The use of FRE without consideration of the related U.S. GAAP measures is not adequate due to the adjustments described herein. Our calculations of FRE may differ from the calculations of other investment managers. As a result, these measures may not be comparable to similar measures presented by other investment managers.

# Glossary (cont'd)

Fee Related Expenses	Fee Related Expenses is a component of Fee Related Earnings. Fee Related Expenses differs from expenses computed in accordance with U.S. GAAP in that it does not include incentive fee compensation, performance allocations compensation, share-based compensation, loss and loss adjustment expenses associated with our insurance business, depreciation and amortization, or charges (credits) related to corporate actions and non-recurring items, and expenses attributable to non-controlling interest in consolidated entities. Additionally, Fee Related Expenses is reduced by the costs associated with our property operations, which are managed internally in order to enhance returns to the Limited Partners in our funds. Fee Related Expenses are used in management's review of the business. Please refer to the reconciliation to the comparable line items on the combined statements of operations.
Fee Related Revenues	Fee Related Revenues is a component of Fee Related Earnings. Fee Related Revenues is comprised of fund management fees, transaction fees net of any third-party operating expenses, net earnings from Bridge property operators, development fees, and other asset management and property income. Net earnings from Bridge property operators is calculated as a summation of property management, leasing fees and construction management fees less third-party operating expenses and property operating expenses. Property operating expenses is calculated as a summation of property management, leasing fees and construction management fees less third-party operating expenses and property operating expenses is calculated as a summation of employee compensation and benefits, general and administrative expenses and interest expense at our property operators. We believe our vertical integration enhances returns to our shareholders and fund investors, and we view the net earnings from Bridge property operators as part of our fee related revenue as these services are provided to essentially all of the real estate properties in our equity funds. Net earnings from Bridge property operators is a metric that is included in management's review of our business. Please refer to the reconciliation to the comparable line items on the combined statements of operations. Fee Related Revenues differs from revenue computed in accordance with U.S. GAAP in that it excludes insurance premiums. Additionally, Fee Related Revenues is reduced by the costs associated with our property operations, which are managed internally in order to enhance returns to the Limited Partners in our funds.
Fund Management Fees	Fund management fees refers to fees we earn for advisory services provided to our funds, which are generally based on total commitments, invested capital or net asset value managed by us. Fund management fees are generally based on a quarterly measurement period and amounts are paid in advance of recognizing revenue.
Operating Company	Bridge Investment Group Holdings LLC, or the Operating Company, acts as a holding company of certain affiliates that provide an array of real estate-related services. The Operating Company is the ultimate controlling entity, through its wholly owned subsidiary Bridge Fund Management Holdings LLC, of the investment manager entities, which we refer to collectively as the Fund Managers.
Sponsored Funds	Sponsored Funds refers to the funds, co-investment vehicles and other entities and accounts that are managed by Bridge, and which are structured to pay fees.