# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): August 6, 2021

## **Bridge Investment Group Holdings Inc.**

(Exact Name of Registrant as Specified in its Charter)

		<u> </u>	
	Delaware (State or Other Jurisdiction of Incorporation)	001-40622 (Commission File Number)	86-2769085 (IRS Employer Identification No.)
	111 East Sego Lily Drive, Suite 400 Salt Lake City, Utah (Address of Principal Executive Offices)		84070 (Zip Code)
	(Registr	(801) 716-4500 ant's telephone number, including area code)	
	(Former Name	Not applicable or Former Address, if Changed Since Last Rep	oort)
	eck the appropriate box below if the Form 8-K filing is intowing provisions:	tended to simultaneously satisfy the filing	obligation of the registrant under any of the
	Written communications pursuant to Rule 425 under the	ne Securities Act (17 CFR 230.425).	
	Soliciting material pursuant to Rule 14a-12 under the E	Exchange Act (17 CFR 240.14a-12).	
	Pre-commencement communications pursuant to Rule	14d-2(b) under the Exchange Act (17 CFR	. 240.14d-2(b)).
	Pre-commencement communications pursuant to Rule	13e-4(c) under the Exchange Act (17 CFR	240.13e-4(c)).
Sec	urities registered pursuant to Section 12(b) of the Act:		
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered
(	Class A Common Stock, \$0.01 par value per share	BRDG	New York Stock Exchange
	icate by check mark whether the registrant is an emerging pter) or Rule 12b-2 of the Securities Exchange Act of 193		f the Securities Act of 1933 (§230.405 of this
Emo	erging growth company ⊠		
If a	n emerging growth company, indicate by check mark if the	ne registrant has elected not to use the exte	nded transition period for complying with any new

or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 2.02. Results of Operations and Financial Condition.

On August 10, 2021, Bridge Investment Group Holdings Inc. (the "Company" or, together with its subsidiaries, "Bridge") issued a press release announcing its financial results for the quarter ended June 30, 2021. A copy of the press release and earnings presentation is furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information furnished pursuant to this Item 2.02 and the attached Exhibit 99.1 shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

## Item 5.02. Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

Appointment of Director

On August 6, 2021, as previously disclosed in the Company's registration statement on FormS-1 (File No. 333-257290), as amended (the "Registration Statement"), the Board of Directors (the "Board") of the Company increased the size of the Board to seven directors and appointed Chad Leat to fill the vacancy created by such increase and serve as a Class III director, with an initial term expiring at the Company's 2024 annual meeting of stockholders. Mr. Leat will not initially serve on any committee of the Board.

Mr. Leat, age 65, a retired Vice Chairman of Global Banking at Citigroup, has nearly thirty years of markets and banking experience on Wall Street. He is an acknowledged leader and innovator in corporate credit and M&A finance having led some of the largest acquisition financings completed. Over the years he has built and led numerous successful and profitable businesses at Citigroup, JPMorgan Chase and their predecessor companies. From 1998 to 2005 he served as the Global Head of Loans and Leveraged Finance. Mr. Leat began his career on Wall Street at The Chase Manhattan Corporation in their Capital Markets Group in 1985 where he ultimately became the head of their highly successful Syndications, Structured Sales and Loan Trading businesses. Mr. Leat currently serves on the board of directors of Norwegian Cruise Lines (NYSE: NCLH), where he serves as chairman of the audit committee and a member of the compensation committee. He also serves as chairman of the board of directors of MidCap Financial, PLC, a middle market direct commercial lending business affiliated with Apollo Global Management, chairman of the supervisory board of MyMoneyBank, a retail and commercial bank headquartered in Paris, France, and is on the supervisory board of Hamburg Commercial Bank, headquartered in Hamburg, Germany. Furthermore, Mr. Leat sits on the board of directors of TPG Pace Beneficial Financial Corp. (NYSE: TPGY) and TPG Pace Tech Opportunities Corp. (NYSE: PACE) where he acts as audit committee chair for each. Previously Mr. Leat served on the board of directors of TPG Pace Holdings, Paceline Holdings and TPG Pace Energy Holding Corp., each affiliated with TPG Capital, an alternative asset fund based in San Francisco, California. Previously Mr. Leat was chairman of the board of directors of J.Crew Operating Corp, on the board of directors of Global Indemnity PLC, and on the board of directors of BAWAG P.S.K., Austria's third largest bank. Mr. Leat is dedicated to many civic and philanthropic organizations. He is a member of Economic Club of New York and has served on the board of several charitable organizations. Currently he is a Trustee of the Parrish Museum of Art. Mr. Leat is a graduate of the University of Kansas, where he received his B.S. degree.

Pursuant to the Company's non-employee director compensation program, Mr. Leat was granted on the date of his appointment a restricted stock award with a value of approximately \$100,000, which vests in a single installment on the day immediately prior to the date of the next annual meeting, subject to his continued service through such vesting date. Mr. Leat has also entered into the Company's standard form of Indemnification and Advancement Agreement, the form of which was filed as Exhibit 10.12 to the Registration Statement, and incorporated herein by reference.

There is no arrangement or understanding between Mr. Leat and any other person pursuant to which Mr. Leat was appointed as a director. Mr. Leat is not a party to any transaction that would require disclosure under Item 404(a) of Regulation S-K promulgated under the Securities Act of 1933, as amended. The Board has determined that Mr. Leat is an independent director in accordance with the listing requirements of the New York Stock Exchange.

Appointment of Principal Accounting Officer

On August 6, 2021, the Company appointed Katherine Elsnab as the Company's Chief Accounting Officer (Principal Accounting Officer). Chad Briggs, the Company's current Chief Financial Officer, previously served as the Company's Principal Accounting Officer.

Ms. Elsnab, age 41, has served as Bridge's Corporate Controller since she joined Bridge in December 2018. In this role, she is responsible for financial reporting and accounting policy matters. Prior to joining Bridge, Ms. Elsnab was an auditor with Ernst & Young, LLP for 16 years, serving clients primarily in the real estate and financial services industries. She was responsible for overseeing the execution of audits, along with focusing on technical accounting, real estate valuations, internal controls and SEC reporting. Ms. Elsnab received a Bachelor of Science with Special Attainment in Commerce with a double major in business administration and accounting and history from Washington and Lee University in 2002 and is a Certified Public Accountant in the State of Utah.

There is no arrangement or understanding between Ms. Elsnab and any other person pursuant to which Ms. Elsnab was appointed as Chief Accounting Officer. Ms. Elsnab is not a party to any transaction that would require disclosure under Item 404(a) of Regulation S-K promulgated under the Securities Act of 1933, as amended.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.	Description
99.1	Press Release dated August 10, 2021.
Exhibit 104	The cover page from this Current Report on Form 8-K, formatted in Inline XBRL.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BRIDGE INVESTMENT GROUP HOLDINGS INC.

By: /s/ Jonathan Slager

Name: Jonathan Slager
Title: Chief Executive Officer

Date: August 10, 2021

#### BRIDGE INVESTMENT GROUP HOLDINGS INC. REPORTS SECOND QUARTER 2021 RESULTS

SALT LAKE CITY, UTAH—Bridge Investment Group Holdings Inc. (NYSE: BRDG) ("Bridge" or the "Company") today reported its financial results for its second quarter ended June 30, 2021.

**Total Revenue** and **Investment Income** for Bridge Investment Group Holdings LLC (the "Operating Company") were \$72.0 million and \$79.9 million, respectively, for the quarter ended June 30, 2021.

Net Income applicable to the Operating Company was \$83.2 million for the quarter ended June 30, 2021.

**Distributable Earnings** to the Operating Company were \$55.7 million, 100% of which has been or will be distributed to the owners of the Operating Company as of the close of business on June 30, 2021.

On July 20, 2021, the Company closed its Initial Public Offering of 18,750,000 shares of Class A common stock at a public offering price of \$16.00 per share.

In releasing these quarterly results, Robert Morse, Bridge's Executive Chairman, commented, "Our successful IPO is an important step in Bridge's evolution as a high-performing and purpose-built alternative asset investment management company. We believe our specialized investment focus on the most attractive sectors within real estate and our vertical integration into property management drives attractive returns. We have continued to expand our areas of focus to include Logistics, and greater penetration of the global investor base, initiatives we expect to further amplify our growth and returns."

Mr. Morse continued, "In addition to reporting strong total revenue and investment income, we are proud that our second quarter results represent new highs for fee-paying AUM, fee-related earnings, realized performance fees and distributable earnings. We see enormous growth opportunity for Bridge's differentiated approach to investment management, and we look forward to sharing more with our shareholders in the quarters and years ahead."

Jonathan Slager, Bridge's Chief Executive Officer, added "We are excited to share our first earnings update as a public company and to report record second-quarter results. The \$16 trillion commercial real estate market has experienced a strong recovery year-to-date across property sectors. We believe Bridge is well positioned to capitalize on these trends given recent strategy launches in Logistics and an active pipeline of next generation strategies. We believe our ability to raise and deploy capital is largely a function of our strong performance, and we look forward to driving similar value creation for our public shareholders as they benefit from growth in our net income and distributable earnings over time."

#### **Additional Information**

Bridge Investment Group Holdings Inc. issued a full detailed presentation of its second quarter 2021 results, which can be viewed at www.bridgeig.com on the Investors section of our home page. The presentation is titled "Second Quarter 2021 Earnings Presentation."

#### **Conference Call and Webcast Information**

The Company will host a conference call on August 11, 2021 at 8:30 a.m. ET to discuss its second quarter results. Interested parties may access the conference call live over the phone by dialing 1-877-405-1210 (Toll Free) or 1-201-689-8721 (Toll/International) and requesting Bridge Investment Group Holdings Inc.'s Second Quarter 2021 Earnings Conference Call. Participants are asked to dial in a few minutes prior to the call to register for the event. The event will also be available live via webcast which can be accessed <a href="here">here</a>.

An audio replay of the conference call will be available approximately three hours after the conference call until 11:59 pm ET on August 25, 2021 and can be accessed by dialing 1-877-660-6853 (domestic) or 1-201-612-7415 (international) and providing the passcode 13721951.

#### About Bridge Investment Group Holdings Inc.

Bridge is a leading, vertically integrated real estate investment manager, diversified across specialized asset classes, with approximately \$28.7 billion of assets under management as of June 30, 2021. Bridge combines its nationwide operating platform with dedicated teams of investment professionals focused on select U.S. real estate verticals: multifamily, affordable housing, seniors housing, office, development, logistics net lease, logistics properties, debt strategies and agency mortgage-backed securities.

#### Forward-Looking Statements

This earnings release contains certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, which relate to future events or our future performance or financial condition. All statements other than statements of historical facts may be forward-looking statements. In some cases, you can identify forward-looking statements by terms such as "outlook," "could," "believes," "expects," "potential," "opportunity," "continues," "may," "will," "should," "over time," "seeks," "predicts," "intends," "plans," "estimates," "anticipates," "foresees" or negative versions of those words, other comparable words or other statements that do not relate to historical or factual matters. Accordingly, we caution you that any such forward-looking statements are based on our beliefs, assumptions and expectations as of the date made of our future performance, taking into account all information available to us at that time. These statements are not guarantees of future performance, condition or results and involve a number of risks and uncertainties that are difficult to predict and beyond our control. Actual results may differ materially from those express or implied in the forward-looking statements as a result of a number of factors, including but not limited to those risks described from time to time in our filings with the Securities and Exchange Commission. Any forward-looking statement speaks only as of the date on which it is made. Bridge Investment Group Holdings Inc. undertakes no duty to publicly update any forward-looking statements made herein or on the webcast/conference call, whether as a result of new information, future developments or otherwise, except as required by law.

Nothing in this press release constitutes an offer to sell or solicitation of an offer to buy any securities of the Company or an investment fund managed by the Company or its affiliates.

Investor Relations Contact: Charlotte Morse Bridge Investment Group Holdings Inc. (877) 866-4540

# BRIDGE INVESTMENT GROUP

2<sup>nd</sup> Quarter Earnings Supplemental

AUGUST 11, 2021

## DISCLAIMER

The information contained herein does not constitute or form part of, and should not be construed as, an offer or invitation to subscribe for, underwrite or otherwise acquire, any securities of Bridge Investment Group Holdings Inc. ("Bridge" or the "Company") or any affiliate of Bridge, or any fund or other investment vehicle managed by Bridge or an affiliate of Bridge. This presentation should not form the basis of, or be relied on in connection with, any contract to purchase or subscribe for any securities of Bridge or any fund or other investment vehicle managed by Bridge or an affiliate of Bridge, or in connection with any other contract or commitment whatsoever. This presentation does not constitute a "prospectus" within the meaning of the Securities Act of 1933, as amended. Any decision to purchase securities of Bridge or any of its affiliates should be made solely on the basis of the information contained in a prospectus to be issued by Bridge in relation to a specific offering.

#### **Forward-Looking Statements**

This presentation contains forward-looking statements. All statements other than statements of historical facts contained in this presentation may be forward-looking statements. Statements regarding our future results of operations and financial position, business strategy and plans and objectives of management for future operations, including, among others, statements regarding expected growth, capital raising, expectations or targets related to financial and non-financial measures, future capital expenditures, fund performance and debt service obligations, are forward-looking statements. In some cases, you can identify forward-looking statements by terms, such as "may," "will," "should," "expects," "plan," "seek," "anticipates," "plan," "forecasts," "outlook," "could," "intends," "targets," "projects," "contemplates," "believes," "estimates," "predicts," "potential" or "continue" or the negative of these terms or other similar expressions. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions and uncertainties that are difficult to predict and beyond our ability to control.

Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements. If one or more events related to these forward-looking statements or other risks or uncertainties materialize, or if our underlying assumptions prove to be incorrect, actual results may differ materially from what we anticipate. Many of the important factors that will determine these results are beyond our ability to control or predict. We believe these factors include but are not limited to those risk factors described under the section entitled "Risk Factors" in Amendment No. 2 to Form S-1 filed with the United States Securities and Exchange Commission (the "SEC") on July 7, 2021 and accessible on the SEC's website at www.sec.gov. These factors should not be construed as exhaustive and should be read in conjunction with other cautionary statements included in this report and our other filings. Accordingly, you should not place undue reliance on any such forward-looking statements. Any forward-looking statement speaks only as of the date on which it is made, and, except as otherwise required by law, we do not undertake any obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise. New factors emerge from time to time, and it is not possible for us to predict which will arise. We cannot assess the impact of each factor on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

#### Industry Information

Unless otherwise indicated, information contained in this presentation concerning our industry, competitive position and the markets in which we operate is based on information from independent industry and research organizations, other third-party sources and management estimates. Management estimates are derived from publicly available information released by independent industry analysts and other third-party sources, as well as data from our internal research, and are based on assumptions made by us upon reviewing such data, and our experience in, and knowledge of, such industry and markets, which we believe to be reasonable. In addition, projections, assumptions and estimates of the future performance of the industry in which we operate and our future performance are necessarily subject to uncertainty and risk due to a variety of factors, which could cause results to differ materially from those expressed in the estimates made by the independent parties and by us.

#### Non-GAAP Financial Measures

This presentation uses financial measures that are not presented in accordance with generally accepted accounted principles in the United States ("GAAP"), such as Distributable Earnings, Fee Related Earnings, Fee Related Earnings, Fee Related Earnings, to supplement financial information presented in accordance with GAAP. There are limitations to the use of the non-GAAP financial measures presented in this presentation. For example, the non-GAAP financial measures may not be comparable to similarly titled measures of other companies. Other companies may calculate non-GAAP financial measures differently than the Company, limiting the usefulness of those measures for comparative purposes.

# TODAY'S SPEAKERS



ROBERT MORSE

Executive Chairman



Chief Executive
Officer



Vice Chairman & Head of Client Solutions Group



Chief Accounting
Officer

# CHAIRMAN COMMENTARY

## INTRODUCING BRIDGE INVESTMENT GROUP



A leading vertically integrated real estate investment manager, diversified across specialized asset classes spanning nine investment platforms



Nationwide, "boots on the ground" team and scalable infrastructure with active asset management, property management, leasing, and construction management



Ranked #17 global private equity real estate firm (June 2020) &#7 global real estate debt fund manager (May 2021) by PERE



Loyal global investor base with ~\$12Bn of capital raised over the last five years (3)



Track record of strong organic and inorganic growth with proven ability to grow new business lines



Experienced and aligned management team leading a deep and talented organization

#### Key Stats (1)

#### ~\$28.7Bn

Gross AUM

#### 19

Spansored Funds (2)

#### \$140MM

LTM Pre-Tax Distributable Earnings

#### ~\$360MM

Principal, Employee, and Affiliate Capital Commitments

#### ~6,500 / ~115

Individual Clients / Institutional and Family Offices

#### ~35%

FYI5-FY20 Fee-Related Earnings CAGR



others:
As of June 30, 2021 except for fee-Related Earnings CASR, which is as of December 31, 2020.
With four more funds launched or expected to launch in 2021
from January 1, 2016 to December 32, 2020.

# BRIDGE INVESTMENT GROUP KEY INVESTMENT HIGHLIGHTS



Diversified and Synergistic Business Model Spanning Nine Investment Platforms



Vertically Integrated Business Model and Scalable Infrastructure Drive Competitive Advantages and Attractive Investment Returns



National Footprint with High-touch Operating Model and Local Expertise



High Proportion of Recurring Fees and "Sticky" Contractual Revenue Streams from Long-duration Capital



Proven Record of Fundraising Success with a Loyal Investor Base



Significant Organic and Inorganic Opportunities to Accelerate Growth



Long-tenured Senior Management Team with High Alignment and Support of Deep and Talented Employee Pool



BRIDGE INVESTMENT GROUP

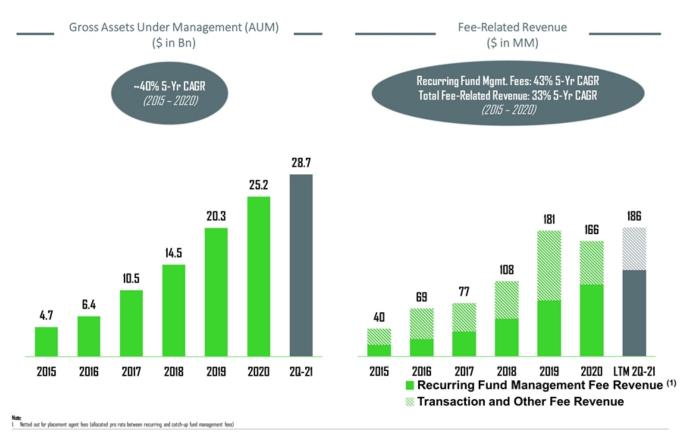
Strong Tailwinds from Favorable Market Trends







## PROVEN RECORD OF STRONG AND STEADY GROWTH



# LOCAL EXPERTISE APPLIED AT NATIONAL SCALE



## COMPELLING INVESTMENT-LEVEL TRACK **RECORD**

	Fund	Unreturned			To	tal Investments	3			
Closed-End Funds (1)	Committed	Drawn Capital	Cumulative	Realized	Remaining	Unrealized	Total Fair Value	TFV	Fund Gross	Fund Net
(Investment Period Beginning/Ending Date)	Capital (2)	+ Accrued Pref (3)	Invested Capital (4)	Proceeds (5)	Fair Value (6)	MOIC (7)	(TFV) (8)	MOIC (9)	IRR (10)	IRR (11
Equity Strategies Funds										
Multifamily										
Bridge Multifamily I (Mar 2009, Mar 2012)	124		150	280		N/A	280	1.87x	21.0%	15.39
Bridge Multifamily II (Apr 2012, Mar 2015)	596		605	1,264		N/A	1,264	2.09x	30.2%	23.49
Bridge Multifamily III (Jan 2015, Jan 2018)	912	2	870	1,205	706	2.47x	1,910	2.20x	26.6%	20.09
Bridge Multifamily IV (Jun 2018, Jun 2021)	1,590	1,402	1,101	126	1,645	1.61x	1,771	1.61x	36.5%	26.39
Total Multifamily Funds	3,221	1,404	2,727	2,875	2,351	1.81x	5,226	1.92x	27.9%	21.29
Bridge Workforce Housing I (Aug 2017, Aug 2020)	619	594	525	63	841	1.72x	904	1.72x	33.8%	25.89
Bridge Office I (Jul 2017, Jul 2020)	573	600	521	94	599	1.33x	693	1.33x	11.9%	8.49
Seniors Housing										
Bridge Seniors I (Jan 2014, Jan 2018)	578	739	619	245	624	1.41x	868	1.40x	8.0%	5.39
Bridge Seniors II (Mar 2017, Mar 2020)	820	804	702	136	748	1.25x	884	1.26x	10.1%	6.49
Total Seniors Housing Funds	1,399	1,543	1,322	381	1,372	1.32x	1,752	1.33x	8.7%	5.7%
Total Equity Strategies Funds	5,812	4,142	5,095	3,413	5,162	1.57x	8,575	1.68x	22.5%	16.39
Debt Strategies										
Bridge Debt I (Sep 2014, Sep 2017)	132	50	219	215	49	1.03x	264	1.21x	8.8%	6.79
Bridge Debt II (July 2016, July 2019)	1,002	604	2,137	1,962	590	1.27x	2,552	1.19x	11.4%	9.19
Bridge Debt III (May 2018, May 2021)	1,624	1,520	1,835	891	1,389	1.27x	2,280	1.24x	14.2%	10.99
Total Debt Strategies Funds	2,757	2,174	4,191	3,068	2,029	1.26x	5,096	1.22x	12.3%	9.6%
Grand Total Closed-End Funds	8,569	6,316	9,287	6,480	7,191	1.45x	13,671	1.47x	19.8%	14.49

- investments in real property are held at cost minus transaction expenses for the first six months from investment.

  7. Unrealized MOIC represents the Multiple of Invested Capital ("MOIC") for RPV before management fees, expenses and carried interest, divided by the remaining invested capital attributable to those unrealized interest, divided by the remaining invested capital attributable to those unrealized interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, before management fees, expenses and carried interest. Total fair Value ("TFV") represents the sum of Realized Proceeds and Remaining Fair Value, be

- realized Proceeds represents net cash proceeds received in connection with an investments, including distributions from investments and disposition proceeds.

  Remaining Fair Value ("RFV") is the estimated liquidation values of remaining fund investments that are generally based upon appraisals, contracts and internal estimates. There can be no assurance that Remaining Fair Value will be realized at valuations shown, and realized values will depend on numerous factors including, among others, future asset-level operating results, asset values and market conditions at the time of disposition, transaction costs, and the timing and manner of disposition, all of which may differ from the assumptions on which the Remaining Fair Value are based. Direct fund

## SIGNIFICANT INVESTMENT EXPERTISE



COLIN APPLE Co-CIO, Multifamily V



Co-CIO, Multifamily V, President, Bridge Property Mgmt.



RICHARD STAYNER

CIO, Workforce &
Affordable Housing



Deputy CIO, Workforce & Affordable Housing



Partner, Acquisitions, Workforce & Affordable Housing



CIO, Debt Strategies



Deputy CIO, Debt Strategies



CEO/CIO, Seniors Housing



Co-CIO, Seniors Housing



JOHN WARD



CEO, Bridge Commercial Real Estate



MOHIT CHANDARANA
CIO, AMBS



CIO, Development & Opportunity Zones



JAY CORNFORTH

CEO/CIO, Bridge
Logistics Properties



Co-CIO, Bridge Logistics Properties



CEO, Bridge Logistics Net Lease



Co-CIO, Bridge Logistics Net Lease



MATT TUCKER

Co-CIO, Bridge
Logistics Net Lease

## **ESG INITIATIVES ARE CORE TO OUR CULTURE**

Our commitment to ESG spans the entire Bridge organization and focuses on analyzing, integrating, and reporting ESG metrics across our assets, investments, and practices

# SUSTAINABILITY OF INVESTMENT MEASURING RIDGE INVESTMENT COMMUNITY GROUP CROSS-DIVISIONAL INTEGRATION WHOSE

#### Measuring & Reporting

- Alignment with industry-leading benchmarks and global frameworks such as Global Impact Investing Network's ("GIIN") 6 UN Principles for Responsible Investment ("UNPRI") provides unbiased assessment of progress and best practices (0)
- Detailed impact reporting with GIIN Impact Reporting and Investing Standards ("IRIS") metrics provides actionable level of intelligence (0)

#### Sustainability of Investment

- Integrating ESG and sustainability parameters into investment due diligence process in certain equity strategies as a defining criteria for asset, market and vendor selection
- ▶ Benchmark against industry and global practices

#### Cross-Divisional Integration

- Cross-Functional Steering Committee integration of business lines and leadership for common framework and decision making, opportunity assessment and risk mitigation
- ESG implementation coordinated across Bridge's operating platform and equity verticals

#### Social / Community & Citizenship

- Serves as a leader in community revitalization, with Social & Community Programming, such as Bridge Community Enhancement Initiative ("BCEI"), integrated into Workforce & Affordable Housing assets
- Citizenship initiatives, including charitable giving, employee engagement, mission and values and Diversity & Inclusion embedded into firm governance and structure

#### Select Associations









2020 PRI Annual 2021 ESG Investing Awards Private Equity 2021 ESG Investing Awards Real Estate

Notes:
1. For our Workforce and Affordable Housing funds and our Opportunity Zone funds
2. For Workforce and Affordable Housing strategy

BRIDGE INVESTMENT GROUP

# 2<sup>nd</sup> Quarter Investment Highlights

# 2<sup>nd</sup> Quarter – Summary Highlights

# Bridge achieved record results across a number of key indicators

<b>√</b> .	Total Revenue of \$72.0 million up 31% compared to the same period a year ago Net Income of \$83.2 million compared to \$7.8 million in the same period a year ago
· ·	Fee Related Earnings ("FRE") to the Operating Company of \$24.9 million in the quarter, up 33% year-over-year
•	FRE of the Operating Company was \$38.6 million year-to-date (YTD), up 22% year-over-year
<b>√</b> .	Record realized performance allocation of \$35.6 million, distributed during the quarter Unrealized accrued carry of \$43.2 million up 300% year-over-year
•	Distributable Earnings ("DE") to the Operating Company of \$55.7 million in the quarter, up 136% year-over-year
<ul><li>✓</li></ul>	DE to the Operating Company was \$139.3 million over the LTM , up 25% year-over-year
Ů.	Pro Forma DE to the Operating Company of \$36.6 million in the quarter, up 69% year-over-year
•	Pro Forma DE of \$0.25 per unit distributed to unitholders of record as of June 30, 2021
	Ended the quarter with Gross AUM of \$28.7 billion
[ <b>/</b> ] •	Record deployment of \$998 million
	Logistics Net Lease and Multifamily V launched in the quarter
•	Successful IPO priced on July 15th
✓.	Distributable earnings of \$55.7 million to the Operating Company, all of which has been or will be distributed to unitholders of record as of June 30, 2021

# 2<sup>nd</sup> Quarter – Historical Summary Results



# VERTICALLY INTEGRATED BUSINESS MODEL DRIVES COMPETITIVE ADVANTAGES AND ATTRACTIVE INVESTMENT RETURNS

Operational impact and alpha generation enhanced by collaborative teams



Bridge's ability to offer specialized operational capabilities translates directly to investor returns

15

Bridge's operational expertise

extends beyond asset

management and includes a

full spectrum of alpha-

generating services

#### DIFFERENTIATED DATA-DRIVEN INVESTMENT STRATEGY ENABLED BY SUPERIOR UNDERWRITING CAPABILITIES

Bridge's deep expertise and vertically-integrated platform facilitate a comprehensive topdown investment strategy supported by best-in-class asset level underwriting

> Data-Driven Top-Down Investment Strategy

- ▶ Utilizes a comprehensive, data-driven approach to analyze macroeconomic trends & identify compelling investment opportunities
- ▶ Analytical metrics include detailed demand forecasts, supply forecasts and market pricing, all at the local level
- ▶ Extensive underwriting and transactional experience helps secure off-market deals
- ▶ Bridge's identified "target markets" are projected to outperform substantially on key metrics (1)
- ▶ Nationwide on-the-ground footprint allows Bridge to uncover the most attractive opportunities in its target markets

Bottom-up

Capabilities

- ▶ Proprietary Bridge Business Intelligence tool supports both underwriting of new investments & value maximization of investments
- ▶ Benefits all investment teams: E.g. Property Management conducts physical due diligence of multifamily assets for potential loan investments by Debt Strategies



Yardi Customizations to Drive Multifamily Alpha

Avg Move Out Back Date Days Past 13 Months 3.98 

\$1,088 \$1,104 ----------

34.27

...........

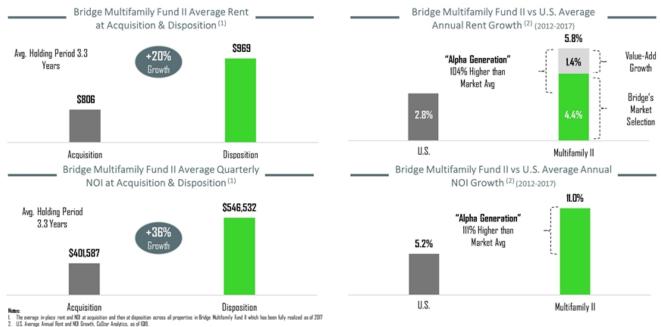
\$1,194

Note: 1. Such as higher household formation growth or higher office-using employment growth

BRIDGE INVESTMENT GROUP

# CASE STUDY: ALPHA GENERATION IN MULTIFAMILY FUND II PRODUCED BY VERTICAL INTEGRATED BUSINESS MODEL

- Real-time people connectivity + Customized business intelligence tools = Optimized financial and operational performance
- ▶ Notable rent growth through "boots on the ground" alpha value creation and proactive market selection
- Proven NOI success through efficient inventory management, informed pricing response with unit turnovers, and reduced operating expenses
- Example of how our business model drives investment-level outperformance: Superior rent and NOI growth in Multifamily II (fully realized fund)



BRIDGE INVESTMENT GROUP

# NATIONAL FOOTPRINT WITH HIGH-TOUCH OPERATING MODEL AND LOCAL EXPERTISE

Bridge has local teams on the ground focused on creating alpha at the asset level – a key differentiator

32

States (3)



~24,300 Multifamily Units (1)



~11,600 Seniors Housing Units (1)

77

Unique Markets



~12,500 Workforce / Affordable Housing Units (1)



~14.2 MM SF Office Space (1)

~10,400 Residential Units Under Development (1) ~1MM SF Office Space Under Development (1) ~1,750 Loans (1)(2)

#### Notes:

- As of March 31, 2021
- Includes loans in securitization
- Includes four states where Bridge manages multifamily assets for third-party owners (legacy business); does not include states where Bridge has indirect exposure via investments in securitized debt product: 4. Only includes markets where Bridge has direct investments in its equity funds.

### TRACK RECORD OF FUNDRAISING SUCCESS WITH A LOYAL INVESTOR BASE

Bridge's Client Solutions Group maintains deep institutional and retail investor relationships and has built an impressive track record of raising capital and driving growth



- Average of ~\$2.4Bn of equity capital per year from 2016 through 2020
- 59% of Bridge fund investors have invested in two or more funds
- 40% of institutional investors have invested in three or more funds
- Global fund investor base across ~6,615 total investors, including ~115 institutional investors / family offices and ~6,500 individual investors
- Deep and broad individual investor relationships driven in part by relationships with some of the largest wirehouses and RIAs in the world

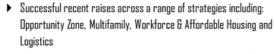
Note: I. Based on committed capital

BRIDGE INVESTMENT GROUP

#### FUNDRAISING IS A KEY GROWTH DRIVER

Bridge has and active pipeline for new funds both within existing strategies and beyond in the future





- Investor base spans 115 institutional investors and over 6,500 individual investors
- ▶ Offices opened in EMEA and Asia in the past year



- Consistent and efficient capital deployment over time supported by our local market knowledge and vertical integration
- Significant pipeline for new and second generation funds should drive growing deployment volumes over time

# SIGNIFICANT ORGANIC & INORGANIC OPPORTUNITY TO ACCELERATE GROWTH

 Expand to serve additional investors who value Bridge's established operating platform, sharpshooter investment strategies, and strong performance history

> Continue to Strengthen and Expand Fund Investor Network

Expand Product Offerings Across the Risk-Return Spectrum  Recent examples include 2020 launch of Agency Mortgage Backed Securities in first openend structure and 2021 launches of Logistics Net Lease and Logistics Properties strategies

> Strategies Across Real Estate & Adjacent Sectors and Expand Geographically

Expand Distribution Capabilities Domestically & Internationally  Scalable platform along with substantial recent investments in infrastructure position Bridge to further increase size and efficiency

> Leverage Scale to Enhance Operating Margins

Pursue Accretive Acquisitions to Complement Platform

- Add complementary investment products intended to meet differing risk profiles and current yield and return objectives
- Leverage existing platforms to launch a new Core-Plus strategy in 2022
- Growing portion of 2021 capital raise in to come from Asia and EMEA
- In 2020, opened an office in Seoul, Korea
- In 2021, anticipate opening an office in Luxembourg

 Demonstrated successful inorganic growth through both full platform acquisitions and team lift-outs

# 2<sup>nd</sup> Quarter Financial Review

## **GAAP INCOME STATEMENT**

# Unaudited GAAP Condensed Combined Statements of Operations (in thousands)

	Three Month	ns Ended	Six Months Ended					
	June 3	0,	June 30,					
	2021	2020	2021	2020				
Revenues:								
Fund management fees	\$ 34,536 \$	25,723	\$ 65,387 \$	51,442				
Property management and leasing fees	14,335	14,845	31,081	31,36				
Construction management fees	2,065	2,215	3,891	3,77				
Development fees	1,163	373	1,549	57				
Transaction fees	16,242	8,294	21,568	15,63				
Insurance premiums	2,022	1,349	3,916	2,50				
Other asset management and property income	1,611	2,343	3,131	3,54				
Total revenues	71,974	55,142	130,523	108,85				
Investment income:								
Incentive fees			910					
Performance allocations								
Realized	35,629	5,324	41,185	9,43				
Unrealized	43,248	(21,435)	57,967	(2,613				
Earnings from investments in real estate	980	(178)	976	(59				
Total investment income	79,857	(16,289)	101,038	6,22				
Expenses:								
Employee compensation and benefits	42,306	19,839	69,457	44,53				
Incentive fee compensation			82					
Performance allocations compensation								
Realized gain	3,747	517	4,241	90				
Unrealized gain (loss)	6,048	(2,424)	7,477	(14-				
Loss and loss adjustment expenses	2,132	1,096	2,917	1,67				
Third-party operating expenses	6,117	7,083	14,743	15,64				
General and administrative expenses	5,392	4,070	9,492	8,76				
Depreciation and amortization	727	672	1,480	1,34				
Total expenses	66,469	30,853	109,889	72,71				
Other income (expense)								
Net realized and unrealized gains (losses)	300	152	6,097	80				
Interest income	557	231	1,165	60				
Interest expense	(2,554)	(444)	(4,140)	(92				
Total other income (expense)	(1,697)	(61)	3,122	48				
Income before provision for income taxes	83,665	7,939	124,794	42,84				
Income tax provision	(424)	(170)	(834)	(18)				
Net Income	83,241	7,769	123,960	42,66				
Net income attributable to non-controlling interests	5,815	4,450	9,764	6,48				
Net income attributable to the Company	\$ 77,426 \$	3,319	\$ 114,196 \$	36,177				

#### Revenue

 31% growth year-over-year driven by strong growth across recurring fund management fees, transaction and other fees.

#### Investment Income

 Investment Income increased to \$79.9 million driven by strong performance allocations.

#### Net Income

 Net Income increased to \$83.2 million driven by fund management and other fees as well as strong performance allocations.

BRIDGE INVESTMENT GROUP

# NON GAAP INCOME STATEMENT SUMMARY

#### Quarter ended June 30,

\$ 23,631 \$ 55,684

136%

\$ thousands	2Q 2020	2Q 2021	YoY % growth
NON-GAAP MEASURES INCOME STATEMENT			
Fund level fee revenues			
Fund management fees	\$ 25,723	\$ 34,536	
Transaction fees net	8,294	16,242	
Total Fund level fee revenues	34,017	50,778	49%
Net earnings from Bridge property operators	3,308	1,988	
Development fees	373	1,163	
Other asset management and property income	2,343	1,611	
Fee Related Revenues	40,041	55,540	39%
Cash-based employee compensation and benefits	(14,280)	(21,403)	
Net administrative expenses	(2,594)	(3,395)	
Fee Related Expenses	(16,874)	(24,798)	
Total Fee Related Earnings	23,167	30,742	33%
Fee Related Earnings Margin	58%	55%	
Total Fee Related Earnings attributable to non-controlling interests	(4,450)	(5,815)	
Total Fee Related Earnings to the Operating Company	18,717	24,927	33%
Fund level - performance fee revenues			
Realized performance allocations and incentive fees	5,324	35,629	569%
Realized performance allocations and incentive fees compensation	(517)	(3,747)	
Net insurance income	253	(110)	
Earnings from investments in real estate	(178)	980	
Net interest income/(expense) and realized gain/(loss)	32	(1,995)	

#### Fund - level fees

- Strong growth recurring fund management fees driven by 16% increase in FEAUM and including a \$6.6 million catch-up.
- Transaction fees driven by increased deployment activity in the 2<sup>nd</sup> quarter

#### Fee Related Earnings

 Growth driven by continued FEAUM growth and stable margins, which include the impact of higher public company costs

#### Realized Performance Fees

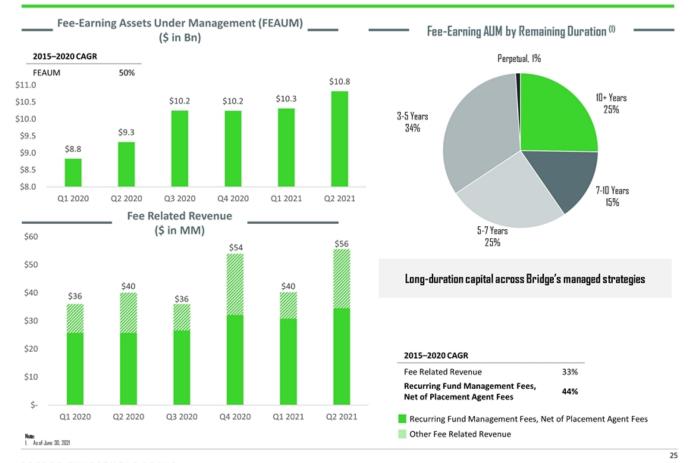
 Strong performance fee growth was driven by realizations in the MF and Debt Strategies vertical

24

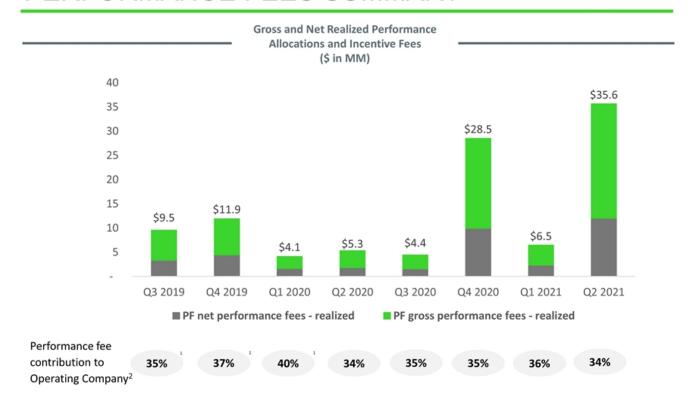
#### BRIDGE INVESTMENT GROUP

Distributable Earnings Attributable to the Operating Company

## FEAUM AND FEE RELATED REVENUE SUMMARY



# PERFORMANCE FEES SUMMARY



<sup>11</sup> Illustrative assuming reorganization occurred pre-IPO; 2 Net realized performance allocations (-) realized GP NCI divided by realized performance allocations

BRIDGE INVESTMENT GROUP

# **NON-CONTROLLING INTERESTS**

		Historical - as of June 30, 2021							Pro fo	rma -	as of June 3		
NON-GAAP MEASURES INCOME STATEMENT		Total	Fund Management						Total	M	Fund anagement	Perfo	rmance income
(in thousands)		Total		nanagement		income			iotai	101	anagement		ilicome
Fund level fee revenues													
Fund management fees	\$	34,536	\$	34,536	\$			\$	34,545	\$	34,545	\$	-
Transaction fees net		16,242		16,242					16,242		16,242		-
Total Fund level fee revenues		50,778		50,778		-			50,787		50,787		-
Net earnings from Bridge property operators		1,988		1,988					1,988		1,988		-
Development fees		1,163		1,163					1,163		1,163		-
Other asset management and property income		1,611		1,611					1,611		1,611		-
Fee Related Revenues		55,540		55,540					55,549		55,549		-
Cash-based employee compensation and benefits		(21,403)		(21,403)					(21,403)		(21,403)		
Net administrative expenses		(3,395)		(3,395)					(3,394)		(3,394)		-
Fee Related Expenses		(24,798)		(24,798)		-			(24,797)		(24,797)		-
Total Fee Related Earnings		30,742		30,742					30,752		30,752		-
Fee Related Earnings Margin		55%		55%					55%		55%		
Total Fee Related Earnings attributable to non-													
controlling interests from 2019 Profits Interests		(4,502)		(4,502)					(4,502)		(4,502)		-
Total Fee Related Earnings attributable to non-													
controlling interests from 2020 Profits Interests		(108)		(108)					(108)		(108)		-
Total Fee Related Earnings attributable to non-													
controlling interests from operating subsidiaries		(1,205)		(1,205)					(1,219)		(1,219)		-
Total Fee Related Earnings to the Operating													
Company		24,927		24,927					24,923		24,923		-
Realized performance allocations and incentive													
fees		35,629		-		35,629			35,629				35,629
Realized performance allocations and incentive													
fees compensation		(3,747)		-		(3,747)			(2,223)		-		(2,223)
Net realized performance allocations attributable													
to non-controlling interests				-					(20,593)		-	(	(20,593)
Net insurance income		(110)		(110)					(110)		(110)		-
Earnings from investments in real estate		980		980		-			980		980		-
Net interest income/(expense) and realized													
gain/(loss)		(1,995)		(1,995)					(1,995)		(1,995)		-
Distributable Earnings Attributable to the													
Operating Company	\$	55,684	\$	23,802	\$	31,882		\$	36,611	\$	23,798	\$	12,813

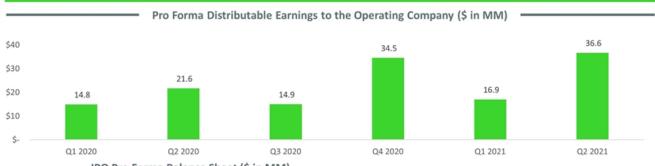
#### **Profits Interest**

- Collapses over the next three years
- Will result in a reduction in NCI and increase in Net Income to the Operating Company.
- Will result in an increase in share count; however, will be antidilutive to public share holders

#### Performance Income

 The simplest way to determine performance income allocation to the operating company is to apply approximately 35% to the gross performance income.

# DISTRIBUTABLE EARNINGS AND CAPITALIZATION



IPO Pro Forma Balance Sheet (\$ in MM)
As of June 30, 2021

#### Liquidity and borrowing profile

(\$ million)		Historical Combined Financial Statements		ganization justments		Offering estments	Pro Forma	
Assets		rinanciai Statements	riu	Justinents	Majo	istinents	romia	
Current assets:								
				10.01 (1)(1)			4 100 7	
Cash and cash equivalents	S	61.5	\$	(0.0) (1)(3)	S	137.1 (6)	\$ 198.7	
Marketable Securities		5.1				-	5.1	
Restricted cash		5.6				-	5.6	
Receivables		32.6		0.1		-	32.7	
Prepaid and Other Current Assets		5.5					5.5	
Total current assets		110.4		0.1		137.1	247.6	
Investments		281.7		(0.3) (3)			281.4	
Notes receivable		1.7				-	1.7	
Deferred tax assets				1.9		52.8 (7)	54.7	
Tenant improvements and equipment - Net of depreciation		3.9					3.9	
Intangible assets - Net of amortization		4.2					4.2	
Goodwill		9.8				-	9.8	
Other assets		0.2				-	0.2	
Total assets	\$	412.0	\$	1.6	S	190.0	\$603.6	
Total current liabilities	\$	92.1	\$	(17.1)		-	\$ 74.9	
Notes payable, net		147.9		-		-	147.9	
Due to affiliates						39.5 (7)	39.5	
Other long-term liabilities		2.3		-		-	2.3	
Total liabilities	\$	242.3	S	(17.1)	\$	39.5	\$264.7	

#### Capitalization Highlights

- Ample capital, a substantial amount of unrealized performance fees and relatively low debt
- Target is to pay substantially all our after-tax distributable earnings as dividends

BRIDGE INVESTMENT GROUP

# Unaudited GAAP Condensed Combined Balance Sheet (in thousands)

	As of							
	June 30, 2021	December 31, 2020						
Assets								
Current assets								
Cash and cash equivalents	\$61,548	\$101,830						
Restricted cash	5,609	5,524						
Marketable securities	5,133	5,053						
Receivables from affiliates	22,309	25,481						
Notes receivable from affiliates	10,335	40,795						
Notes receivable from employees		7,431						
Prepaid and other current assets	5,504	5,184						
Total current assets	110,438	191,298						
Investments (including accrued performance allocation of								
\$246,620 and \$188,652 at June 30, 2021 and December 31, 2020, respectively)	281,671	215,427						
Long-term notes receivable from employees	1,739							
Tenant improvements, furniture and equipment - Less								
accumulated depreciation of \$3,222 and \$2,686 at June 30,	3,943	4,158						
2021 and December 31, 2020, respectively								
Intangible assets - Less accumulated amortization of \$11,744								
and \$10,987 at June 30, 2021 and December 31, 2020,	4,154	4,910						
respectively								
Goodwill	9,830	9,830						
Other assets	195	389						
Total assets	\$411,970	\$426,012						
Liabilities and members' equity								
Current liabilities:								
Accrued performance allocations compensation	\$31,136	\$22,167						
Accounts payable and accrued expenses	12,438	11,137						
Accrued payroll and benefits	20,006	11,614						
General Partner Notes Payable at fair value	15,435	16,458						
Insurance loss reserves	4,883	4,436						
Self-insurance reserves and unearned premiums	3,457	3,700						
Other current liabilities	4,699	4,830						
Total current liabilities	92,054	74,342						
Notes payable, net	147,927	147,713						
Other long-term liabilities	2,348	2,486						
Total liabilities	242,329	224,541						
Equity:								
Net investment in common control group	157,253	186,091						
Non-controlling interest	12,377	15,376						
Accumulated other comprehensive income	11	4						
Total equity	169,641	201,471						
Total liabilities and members' equity	\$411,970	\$426,012						

#### BRIDGE INVESTMENT GROUP

Unaudited Pro Forma Condensed Combined Statements of Operations For the Three Months Ended June 30, 2021 (in thousands)

	Historical Combined Financial Stmts	Reorganization Adjustments		As Adjusted Before offering	Offering	Pro Forma
	Financiai Stmts	Adjustments		Before offering	Adjustments	Pro Forma
Revenue						
Fund management fees	\$ 34,536	\$ 9	(2)	\$ 34,545	\$ -	\$ 34,545
Property management and leasing fees	14,335			14,335		14,335
Construction management fees	2,065			2,065		2,065
Development fees	1,163			1,163		1,163
Transaction fees	16,242			16,242		16,242
Insurance premiums	2,022			2,022		2,022
Other asset management and property income Total revenue	71,974	9		71,983		71,983
Investment income						
Incentive fees						
Performance allocations						
Realized	35,629			35,629		35,625
Unrealized	43,248	(44)	(2)	43,204		43,204
Earnings from investments in real estate	980			980		980
Total investment income	79,857	(44)		79,813		79,81
iosai invesement income	13,831	(44)		73,043		79,01:
Expenses Employee compensation and benefits	42,306			42,306	2.292	(1) 44,598
Incentive fee compensation	42,300	(27)	543		6,676	
Performance allocations compensation		(27)	(4)	(27)		(2)
Realized	3,747	(1,497)	(1)	2,250		2,250
Unrealized	6,048	(3,508)	1,17	2,540		2,540
Loss and loss adjustment expenses	2,132			2,132		2,132
Third-party operating expenses	6,117		F10	6,117		6,117
General and administrative expenses	5,392	(1)	(4)	5,391		5,391
Depreciation and amortization	727			727		727
Total expenses	66,469	(5,033)		61,436	2,292	63,728
Other income (expense)						
Realized and unrealized gains (losses)	300			300		300
Interest income	557			557		557
Interest expense	(2,554)			(2,554)		(2,554
Total other income (expense)	(1,697)			(1,697)		(1,697
Net Income before taxes	83,665	4,998		88,663	(2,292)	86,371
Income tax provision	(424)	(248)	(4)	(672)	(1,438)	(2,110
Net income	83,241	4,750		87,991	(3,730)	84,261
Less net gain/(loss) attributable to non-controlling interest in Bridge	5,815	46,124	(1)	51,939		51,939
Net income attributable to Bridge Investment Group LLC	77,426	(41,374)		36,052	(3,730)	32,322
Less net gain/(loss) attributable to non-controlling interest		35,306	(5)	35,306	(8,042)	27,264
Net income attributable to Bridge Investment Group Holdings Inc		(76,680)		746	4,312	5,058

#### BRIDGE INVESTMENT GROUP

Notes to Unaudited Pro Forma Condensed Combined Statements of Operations and Other Data

Please see the Unaudited Pro Forma Condensed Financial Information included in the Form S-1 for more information.

- (1) Represents the contribution of the Contributed GP Entities to Bridge Investment Group Holdings Inc.
- (2) Represents the derecognition of equity interests in BOS I GP.
- (3) As part of the IPO, the Company granted 2,193,993 shares of restricted stock that vest over a five-year period to employees. This adjustment reflects compensation expense associated with this grant had it occurred at the beginning of the year presented.
- (4) Assumes blended statutory tax rate of 25% at Bridge Investment Group Holdings Inc., which was calculated assuming the U.S. federal rates currently in effect and the statutory rates applicable to each state, local and foreign jurisdiction where we estimate our income will be apportioned.
- (5) Assumes that the underwriters do not exercise their option to purchase additional shares of Class A common stock, Bridge Investment Group Holdings Inc. will own 19.8% of the economic interest of the Operating Company, and the Continuing Equity Owners of the Operating Company will own the remaining 80.2%.

#### Unaudited Pro Forma Non-GAAP Financial Measures For the Three Months Ended June 30, 2021 (in thousands)

on GMP Measures		nbined ial Stmts		ganisation ustments		Adjusted re-offering		offering ustments	ProForma	
Net Income	s	83,241	5	4,750	5	87,991	s	(3,730)	s	84,261
Income Tax Provision		424		248		672		1,438		2,110
Income Before Provision for Income Taxes		83,665		4,998		88,663		(2,292)		86,371
Depreciation and amortization		727				727				727
Less: Unrealized performance allocations		(43,248)		-64		(43,204)				(4),20
Plus: Unrealized performance allocations compensation		6,048		(3,508)		2,540				2,540
Less: Unrealized (gains)/losses		(317)				(317)				(31)
Plus: Share based compensation Less: Net realized performance allocations attributable to non-		14,624				14,624		2,292		16,916
controlling interests				(20,593)		(20,593)				(20,59
Less: Net income attributable to non-controlling interests in										
subsidiaries		(5,815)	_	(14)	_	(5,829)	_		_	(5,821
Distributable Earnings Attributable to the Operating Company		55,684		(19,073)		36,611				36,611
Realized performance allocations		(35,629)				(35,629)				(35,625
Realized performance allocations compensation Realized performance allocations attributable to non-controlling interests		3,747		(1,524)		2,223				2,221
		110		20,593		20,593				
Net insurance income (Earnings)/losses from investments in real estate		(980)				(980)				110
Net interest (income)/expense and realized (gain)/loss		4				1,995				1,995
Net income attributable to non-controlling interests in subsidiaries		1,995 5.815		14		5.829		-		5.825
Total Fee Related Earnings	1	30,742		10		30,752	_		_	30,752
Total Fee Related Earnings attributable to non-controlling interest				(14)		(5,829)				
Total Fee Related Earnings attributable to non-controlling interest.  Total Fee Related Earnings attributable to the Operating Company	5	(5,815)		(4)		24,923	_		_	(5,825 24,923
Fund level fee revenues										
Fund tevel fee revenues Fund management fees		34,536		9		34,545				34,545
		34,536 16,242				34,545 16,242				
Fund management fees Transaction fees Total net fund level fee revenues		16,242 50,778		. 9	_	16,242 50,787	_	- :	_	16,242 50,783
Fund management fees Transaction fees Total net fund level fee revenues		16,242				16,242	_	:	_	16,242 50,783
Fund management fees Transaction fees Total net fund level fee revenues Net earnings from Bridge property operators Development fees		16,242 50,778 1,988 1,163			<u></u>	16,242 50,787 1,988 1,163		<u>:</u>		16,242 50,783 1,988 1,163
Fund management fees Transaction fees Total net fund lievel fee revenues Net earnings from tirridge property operators. Development fees Other asset management and property income		16,242 50,778 1,988 1,163 1,611	_	9	_	16,242 50,787 1,988 1,163 1,611	_	:		16,242 50,783 1,988 1,163
Fund management fees Transaction fees Total net fund level fee revenues teet earnings from thridge proporty operators Development fees Other asset management and property income Techtistic differences		16,242 50,778 1,988 1,163			_	16,242 50,787 1,988 1,163 1,611 55,549		:	_	16,242 50,783 1,988 1,163 1,613 55,549
Fund management fees Transaction fees Total net fund level fee revenues Net earnings from thridge property operators Development fees Other sessor management and property income Tee Related Ricoreuss Such-based employee compensation and benefits		16,242 50,778 1,988 1,163 1,611 55,540 (21,403)	_	9	_	16,242 50,787 1,988 1,163 1,611 55,549 (21,403)	_	:	_	16,242 50,783 1,988 1,163 1,611 55,549 (21,403
Fund management fees Transaction fees Total net fund level fee revenues Net earnings from Bridge property operators Development fees Other asset management and property income Teer Refund Rivenues Cash based employee compensation and benefits Net administrative expenses		16,242 50,778 1,988 1,163 1,611 55,540 (21,403) (3,395)	_	9	_	16,242 50,787 1,988 1,163 1,611 55,549 (21,403) (3,394)	_	:	_	16,242 50,783 1,988 1,163 1,631 55,549 (21,403 (3,394
Fund management fees Transaction fees Total net fund level fee revenues teet earnings from Bridge property operators bevelopment fees Other asset management and property income Fee Relided Ricensus Cash-based employee compensation and benefits teet administrative expenses Fee Relided Ricensus		16,242 50,778 1,988 1,163 1,611 55,540 (21,403) (3,395) (24,798)		9	_	16,242 50,787 1,988 1,163 1,611 55,549 (21,403) (3,394) (24,799)			_	16,242 50,783 1,988 1,163 1,631 55,549 (21,403 (3,394
Fund management fees Transaction fees Total net fund level fee revenues teet earnings from Bridge property operators bevelopment fees Other asset management and property income Fee Relided Ricensus Cash-based employee compensation and benefits teet administrative expenses Fee Relided Ricensus		16,242 50,778 1,988 1,163 1,611 55,540 (21,403) (3,395)		9	_	16,242 50,787 1,988 1,163 1,611 55,549 (21,403) (3,394)	_		_	16,24) 50,783 1,988 1,163 1,611 55,549 (21,40) (3,394 (24,797)
Fund management fees Transaction fees Total net fund level fee revenues Inst average from tridge property operators Development fees Other asset management and property income Teer Retituted Revenues Cash-based employee compensation and benefits Net administrative expenses Teer Retituted Represes Teer Retituted Supramos Total fire Retituted Supramos		16,242 50,778 1,988 1,163 1,611 55,540 (21,403) (3,395) (24,798)	_	9	_	16,242 50,787 1,988 1,163 1,611 55,549 (21,403) (3,394) (24,799)	_			16,24) 50,783 1,988 1,163 1,611 55,549 (21,403 (3,394 (24,797) 30,752
Fund management fees Transaction fees Transaction fees Total net fund level fee revenues Net earnings from thirdge property operators Development fees Other asset management and property income reerRefund Ricoreus Such-based employee compensation and benefits Net administrative expenses Teer Refund for Supress Total Tee Refund Earnings Realized performance allocations compensation Realized performance allocations compensation Realized performance allocations compensation Realized performance allocations surpression		16,242 50,778 1,988 1,163 1,611 55,540 (21,403) (3,395) (24,798) 30,742		9	_	16,242 50,787 1,988 1,163 1,611 55,549 (21,403) (3,394) (24,797) 30,752				16,24) 50,783 1,988 1,163 1,611 55,549 (21,40) (3,394 (24,797) 30,752 35,625 (2,223
Fund management fees Transaction fees Transaction fees Total net fund level fee revenues Net earnings from Bridge property operators Development fees Other asset management and property income Tee Related Ricoreus Set administrative expenses Net administrative expenses Teet administrative expenses Total Tee Related Earnings Realized performance allocations compensation Realized performance allocations compensation Realized performance allocations compensation Realized performance allocations compensation		16,242 50,778 1,988 1,163 1,611 55,540 (21,403) (3,395) (24,798) 30,742		9	_	16,242 50,787 1,988 1,163 1,611 55,549 (21,403) (3,394) (24,797) 30,752				16,24) 50,783 1,988 1,163 1,611 55,549 (21,40) (3,394 (24,797) 30,752 35,625 (2,223
Fund management fees Transaction fees Total net fund level fee revenues bet earnings from thridge property operators bevelopment fees Other asset management and property income re-fletfund filoromus Cash-based employee compensation and benefits Net administrative exposess Fee Redund fopprose Total re-fletfund filoromus Coal in Season and Coalitions Realized performance allocations Realized performance allocations compensation Realized performance allocations strabusable to non-controlling interests		16,242 50,778 1,988 1,163 1,611 55,540 (21,403) (3,795) (24,798) 30,742 35,629 (3,747)		9		16,242 50,787 1,988 1,163 1,611 55,549 (21,403) (3,394) (24,797) 30,752 35,629 (2,223)				16,241 50,783 1,988 1,163 1,611 55,549 (21,400 (3,394 (24,797) 30,752 35,625 (2,223 (20,591)
Fund management fees Transaction fees Transaction fees Transaction fees Transaction fees Total net fund level fee revenues thet earnings from Bridge property operators Development fees Under saset management and property income For Related Rovenues Cash-based employee compensation and benefits Net administrative expenses Teet Related Earnings Total Foe Related Earnings Realized performance allocations compensation Realized performance allocations attributable to non-controlling interests Net Insurance income		16,242 50,778 1,988 1,163 1,611 55,540 (21,403) (3,395) (24,798) 30,742 35,629 (3,747)		9		16,242 50,787 1,988 1,163 1,611 55,549 (21,403) (24,799) 30,752 35,629 (2,223) (20,593)				16,24) 50,783 1,988 1,163 1,631 55,549 (21,40) (3,394 (24,797) 30,752 (2,223 (20,59) (110
Fund management fees Transaction fees Total net fund level fee revenues Net earnings from thridge property operators Development fees Other asset management and property income ForeRakted Ricoverus Cash-based employee compensation and benefits Net administrative exponses For Ricoverus Total Tee Ricoverus Tee		16,242 50,778 1,988 1,163 1,631 55,540 (21,403) (3,395) (24,798) 30,742 35,629 (3,747)	_	9 9 1 1 10 1,524 {20,593}		16,242 50,787 1,988 1,163 3,611 55,549 (21,403) (24,799) 30,752 35,629 (2,223) (20,593) (110)	_		_	34,545 16,242 50,783 1,988 1,163 1,631 55,549 (21,40) (3,394 (24,797) 30,752 35,629 (2,223 (20,59) (110 980 (1,995
		16,242 50,778 1,988 1,163 1,611 55,540 (21,403) (3,395) (24,798) 30,742 35,629 (3,747) - - - - - - - - - - - - - - - - - - -	_	9		16,242 50,787 1,988 1,163 1,611 55,549 (21,403) 30,752 35,629 (2,233) (20,593) (110) 980				16,24 50,78 1,98 1,16 1,61 55,546 (21,40 (3,38 (24,79) 30,75 35,62 (2,22 (20,59 (11) 98

#### BRIDGE INVESTMENT GROUP

#### Unaudited Historical Pro Forma Condensed Combined Statements of Operations

	Three Months Ended											
(\$ in thousands)	3/	31/2020	6/	30/2020	9/	30/2020	12/	31/2020	3/31/2021		6/30/2021	
Net income	\$	32,587	\$	3,722	\$	29,234	\$	93,460	\$	38,533	\$	84,261
Income tax provision	_	969		886		1,134		2,540		1,548		2,110
Income before provision for income taxes		33,556		4,608		30,368		96,000		40,081		86,371
Depreciation and amortization		672		672		672		1,198		753		727
Less: Unrealized performance allocations		(18,792)		21,251		(14,626)		(49,639)		(14,729)		(43,204)
Plus: Unrealized performance allocations compensation		1,193		(922)		599		3,348		623		2,540
Less: Unrealized (gains)/losses		(1,032)		72		176		225		(5,780)		(317)
Plus: Share-based compensation		2,679		2,678		2,679		7,287		3,133		16,916
$Less: Net\ realized\ performance\ allocations\ attributable\ to\ non-controlling\ interests$		(2,211)		(3,193)		(2,599)		(15,827)		(4,486)		(20,593)
Less: Net income attributable to non-controlling interests in subsidiaries	_	(1,221)		(3,544)		(2,368)		(8,133)		(2,648)		(5,829)
Distributable Earnings attributable to the Operating Company	\$	14,844	\$	21,622	\$	14,901	\$	34,459	\$	16,947	\$	36,611
Realized performance allocations and incentive fees		(4,111)		(5,336)		(4,437)		(28,493)		(6,467)		(35,629)
Realized performance allocations and incentive fees compensation		248		293		278		1,704		429		2,223
Net realized performance allocations attributable to non-controlling interests		2,211		3,193		2,599		15,827		4,486		20,593
Net insurance income		(574)		(253)		(685)		(1,660)		(1,108)		110
(Earnings) losses from investments in real estate		456		102		(163)		(909)		43		(980)
Net interest (income)/expense and realized (gain)/loss		690		8		1,310		1,751		630		1,995
Net income attributable to non-controlling interests	_	1,221		3,544		2,368		8,133		2,648		5,829
Total Fee Related Earnings	\$	14,985	\$	23,173	\$	16,171	\$	30,812	\$	17,608	\$	30,752
Less: Total Fee Related Earnings attributable to non-controlling interests	_	(1,221)		(3,544)		(2,368)		(8,133)		(2,648)		(5,829)
Total Fee Related Earnings to the Operating Company	\$	13,764	\$	19,629	\$	13,803	\$	22,679	\$	14,960	\$	24,923

3

#### Unaudited Historical Pro Forma Condensed Combined Statements of Operations

	_	Three Months Ended										
(\$ in thousands)	3,	/31/2020	6/30/2020		9/30/2020		12/31/2020		3/31/2021		6/	30/2021
Fund-level fee revenues												
Fund management fees	\$	25,740	\$	25,723	\$	26,635	\$	32,180	\$	30,860	\$	34,545
Transaction fees	_	7,345		8,294		5,085		18,574		5,326		16,242
Total net fund level fee revenues		33,085		34,017		31,720		50,754		36,186		50,787
Net earnings from Bridge property operators		1,495		3,308		2,388		1,171		2,094		1,988
Development fees		205		373		738		651		386		1,163
Other asset management and property income	_	1,200		2,343		1,147		1,327		1,520		1,611
Fee Related Revenues		35,985		40,041		35,993		53,903		40,186		55,549
Cash-based employee compensation and benefits		(18,269)		(14,280)		(16,754)		(21,653)		(20,308)		(21,403)
Net administrative expenses	_	(2,731)		(2,588)		(3,068)		(1,438)		(2,270)		(3,394)
Fee Related Expenses	_	(21,000)		(16,868)		(19,822)		(23,091)		(22,578)		(24,797)
Total Fee Related Earnings	_	14,985		23,173		16,171		30,812		17,608		30,752
Realized performance allocations and incentive fees		4,111		5,336		4,437		28,493		6,467		35,629
Realized performance allocations and incentive fees compensation		(248)		(293)		(278)		(1,704)		(429)		(2,223)
Net realized performance allocations attributable to non-controlling interests		(2,211)		(3,193)		(2,599)		(15,827)		(4,486)		(20,593)
Net insurance income		574		253		685		1,660		1,108		(110)
Earnings (losses) from investments in real estate		(456)		(102)		163		909		(43)		980
Net interest income/(expense) and realized gain/(loss)		(690)		(8)		(1,310)		(1,751)		(630)		(1,995)
Net income attributable to non-controlling interests	_	(1,221)		(3,544)		(2,368)		(8,133)		(2,648)		(5,829)
Distributable Earnings attributable to the Operating Company	\$	14,844	\$	21,622	\$	14,901	\$	34,459	\$	16,947	\$	36,611

#### Unaudited Historical Pro Forma Condensed Combined Statements of Operations

	Three Months Ended											
(in thousands, except per share and per share amounts	3/31/2	020	6/30/2020		9/30/2020		12/31	/2020	3/31/2021		6/3	0/2021
Numerator												
Distributable Earnings ("DE") attributable to the Operating Company	\$ 14	4,844	\$	21,622	\$	14,901	\$	34,459	\$ 1	6,947	\$	36,611
Less: DE attributable to non-controlling interest in the Operating Company	1	1,667		16,995		11,712		27,084	1	3,320		28,776
Proforma DE attributable to Bridge Investment Group Holdings, Inc.		3,177		4,627		3,189		7,375		3,627		7,835
Less: Income allocated to participating Restricted Shares		291		424		292		676		332		718
Proforma DE available to common shareholdersBasic and Diluted		2,886		4,203		2,897		6,699		3,295		7,117
Less: Tax expense		721		1,051		724		1,675		824		1,779
Proforma after-tax DE available to common shareholdersBasic and Diluted	2	,164		3,153		2,173		5,024	2	,471		5,338
Denominator												
$Weighted \hbox{-} average \hbox{-} shares \hbox{-} of \hbox{Class A Common stock outstanding} Basic \hbox{-} and \hbox{-} Diluted$	21,75	2,812	2:	1,752,812	21,7	52,812	21,7	52,812	21,75	2,812	2	1,752,812
After-Tax Non-GAAP Distributable Earnings Per Share												
Basic and Diluted	\$	0.10	\$	0.14	\$	0.10	\$	0.23	\$	0.11	\$	0.25

#### Non-GAAP to GAAP Reconciliation - Historical Pro Forma Condensed Combined Statements of Operations

	Three Months Ended											
(\$ in thousands)	3/31/2020		6	6/30/2020		9/30/2020		12/31/2020		3/31/2021		30/2021
Cash-based employee compensation and benefits	\$	18,269	\$	14,280	\$	16,754	\$	21,653	\$	20,308	\$	21,403
Compensation expense of Bridge property operators				5,172		5,685		6,925		6,002		6,279
Share based compensation		2,679		2,678		2,679		7,287		3,133		16,916
Employee compensation and benefits	\$	20,948	\$	22,130	\$	25,118	\$	35,865	\$	29,443	\$	44,598
Administrative expenses, net of Bridge property operators	\$	2,731	\$	2,588	\$	3,068	\$	1,438	\$	2,270	\$	3,394
Administrative expenses of Bridge property operators		1,960		1,476		1,380		2,601		1,830		1,997
General and administrative expenses	\$	4,691	\$	4,064	\$	4,448	\$	4,039	\$	4,100	\$	5,391
Unrealized gains/(losses)	\$	1,032	\$	(72)	\$	(176)	\$	(225)	\$	5,780	\$	317
Other expenses from Bridge property operators		(31)		(21)		(53)		(22)		(21)		(19)
Net interest income/(expense) and realized gain/(loss)		(690)		(8)		(1,310)		(1,751)		(630)		(1,995)
Total other income (expense)	\$	311	\$	(101)	\$	(1,539)	\$	(1,998)	\$	5,129	\$	(1,697)
Net income attributable to non-controlling interests in subsidiaries	\$	1,221	\$	3,544	\$	2,368	\$	8,133	\$	2,648	\$	5,829
$Realized\ performance\ allocations\ attributable\ to\ non-controlling\ interests$		2,211		3,193		2,599		15,827		4,486		20,593
$Unrealized\ performance\ allocations\ attributable\ to\ non-controlling\ interests$	_	10,782		(16,724)		10,118		28,994		9,586		25,517
Total net income attributable to non-controlling interests	\$	14,214	\$	(9,987)	\$	15,085	\$	52,954	\$	16,720	\$	51,939

## Glossary

#### Assets Under Management

Assets under management, or AUM, represents the sum of (a) the fair value of the assets of the funds and vehicles we manage, plus (b) the contractual amount of any uncalled capital commitments to those funds and vehicles (including our commitments to the funds and vehicles and those of Bridge affiliates). Our AUM is not reduced by any outstanding indebtedness or other accrued but unpaid liabilities of the assets we manage. Our calculations of AUM and fee-earning AUM may differ from the calculations of other investment managers. As a result, these measures may not be comparable to similar measures presented by other investment managers. In addition, our calculation of AUM (but not fee-earning AUM) includes uncalled commitments to (and the fair value of the assets in) the funds and vehicles we manage from Bridge and Bridge affiliates, regardless of whether such commitments or investments are subject to fees. Our definition of AUM is not based on any definition contained in the agreements governing the funds and vehicles we manage or advise.

#### Distributable Earnings

Distributable Earnings, or DE, is a key performance measure used in our industry and is evaluated regularly by management in making resource deployment and compensation decisions, and in assessing our performance. DE differs from net income before provision for income taxes, computed in accordance with U.S. GAAP in that it does not include depreciation and amortization, unrealized performance allocations and related compensation expense, unrealized gains (losses), share-based compensation, net income attributable to non-controlling interests, charges (credits) related to corporate actions and non-recurring items. Although we believe the inclusion or exclusion of these items provides investors with a meaningful indication of our core operating performance, the use of DE without consideration of the related U.S. GAAP measures is not adequate due to the adjustments described herein. This measure supplements and should be considered in addition to and not in lieu of the results of operations discussed further under "Management's Discussion and Analysis of Financial Condition and Results of Operations—Key Components of our Results of Operations—Combined Results of Operations" prepared in accordance with U.S. GAAP. Our calculations of DE may differ from the calculations of other investment managers. As a result, these measures may not be comparable to similar measures presented by other investment managers.

#### Fee-Earning AUM

Fee-Earning AUM, or FEAUM, reflects the assets from which we earn management fee revenue. The assets we manage that are included in our FEAUM typically pay management fees based on capital commitments, invested capital or, in certain cases, NAV, depending on the fee terms.

#### Fee Related Earnings

Fee Related Earnings, or FRE, is a supplemental performance measure used to assess our ability of to generate profits from fee-based revenues that are measured and received on a recurring basis. FRE differs from income before provision for income taxes computed in accordance with U.S. GAAP in that it adjusts for the items included in the calculation of Distributable Earnings, and also adjusts Distributable Earnings to exclude realized performance allocations income, net insurance income, earnings from investments in real estate, net interest (interest income less interest expense), net realized gain/(loss), and, if applicable, certain general and administrative expenses when the timing of any future payment is uncertain. FRE is not a measure of performance calculated in accordance with U.S. GAAP. The use of FRE without consideration of the related U.S. GAAP measures is not adequate due to the adjustments described herein. Our calculations of FRE may differ from the calculations of other investment managers. As a result, these measures may not be comparable to similar measures presented by other investment managers.

## Glossary (cont'd)

#### Fee Related Expenses

Fee Related Expenses is a component of Fee Related Earnings. Fee Related Expenses differs from expenses computed in accordance with U.S. GAAP in that it does not include incentive fee compensation, performance allocations compensation, share-based compensation, loss and loss adjustment expenses associated with our insurance business, depreciation and amortization, or charges (credits) related to corporate actions and non-recurring items, and expenses attributable to non-controlling interest in consolidated entities. Additionally, Fee Related Expenses is reduced by the costs associated with our property operations, which are managed internally in order to enhance returns to the Limited Partners in our funds. Fee Related Expenses are used in management's review of the business. Please refer to the reconciliation below to the comparable line items on the combined statements of operations.

#### Fee Related Revenues

Fee Related Revenues is a component of Fee Related Earnings. Fee Related Revenues is comprised of fund management fees, transaction fees net of any third-party operating expenses, net earnings from Bridge property operators, development fees, and other asset management and property income. Net earnings from Bridge property operators is calculated as a summation of property management, leasing fees and construction management fees less third-party operating expenses and property operating expenses. Property operating expenses is calculated as a summation of employee compensation and benefits, general and administrative expenses and interest expense at our property operators. We believe our vertical integration enhances returns to our shareholders and fund investors, and we view the net earnings from Bridge property operators as part of our fee related revenue as these services are provided to essentially all of the real estate properties in our equity funds. Net earnings from Bridge property operators is a metric that is included in management's review of our business. Please refer to the reconciliation below to the comparable line items on the combined statements of operations. Fee Related Revenues differs from revenue computed in accordance with U.S. GAAP in that it excludes insurance premiums. Additionally, Fee Related Revenues is reduced by the costs associated with our property operations, which are managed internally in order to enhance returns to the Limited Partners in our funds.

#### Fund Management Fees

Fund management fees refers to fees we earn for advisory services provided to our funds, which are generally based on total commitments, invested capital or net asset value managed by us. Fund management fees are generally based on a quarterly measurement period and amounts are paid in advance of recognizing revenue.

#### **Operating Company**

Bridge Investment Group Holdings LLC, or the Operating Company, acts as a holding company of certain affiliates that provide an array of real estate-related services. The Operating Company is the ultimate controlling entity, through its wholly owned subsidiary Bridge Fund Management Holdings LLC, of the investment manager entities, which we refer to collectively as the Fund Managers and Bridge GPs.

#### Sponsored Funds

Sponsored Funds refers to the funds, co-investment vehicles and other entities and accounts that are managed by the Bridge Investment Group, and which are structured to pay fees.

38